# REPORT ON CORPORATE GOVERNANCE AND THE OWNERSHIP STRUCTURE

IN COMPLIANCE WITH ART. 123-(2)TUF

(TRADITIONAL MANAGEMENT CONTROL SYSTEM)

ISSUER: TAMBURI INVESTMENT PARTNERS S.P.A

WEBSITE: WWW.TIPSPA.IT

REFERENCE YEAR: 2010

DATE OF APPROVAL: MARCH 15, 2011

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# **GLOSSARY**

**Code/Corporate Governance Code**: the Corporate Governance Code of Listed Companies approved on March 2006 by the Committee for Corporate Governance and promoted by Borsa Italiana S.p.A.

Civ. Cod./c.c.: the Italian Civil Code

Board: the Issuer's Board of Directors

**Issuer**: the issuer of securities covered by the report

Year: the fiscal year covered by the report

**Consob Issuers' Regulation**: the Regulation issued by CONSOB with resolution no.11971 of 1999 (as amended) governing the issuing of listed securities.

**Consob Markets Regulation**: the Regulation issued by CONSOB with resolution no.16191 of 2007 on markets.

**Report**: the Report on the corporate governance and ownership structure that companies are required to draft in compliance with the prescriptions of art. 123-(2) TUF.

TUF: Leg. Decree of February 24, 1998, no. 58 (Financial Services Act).

#### **ISSUER PROFILE**

#### **FOREWORD**

Tamburi Investment Partners S.p.A. ("TIP", "COMPANY" or "ISSUER") is an "independent investment/merchant bank" focused on medium-sized Italian companies that:

- Makes minority investments but as an active shareholder in listed and unlisted companies expressing "excellence";
- Provides advisory services in corporate finance transactions through the division Tamburi & Associati (T&A);

TIP invests in listed and unlisted mid caps featuring forefront positions in their respective markets with good growth potential.

TIP acquires minority interests with the aim of truly assisting the entrepreneurs and management in the process of growth and value creation.

TIP focuses on investments through dedicated capital increases or purchases of major shareholdings, and leaves operating management to the entrepreneurs/managers with whom it sometimes makes governance agreements.

This business model is unique in Italy because TIP:

- is specialized in "excellent" mid-sized companies and provides distinctive skills, experience and network;
- is a listed company;
- has a flexible and timely professional approach.

The corporate bodies of the company are the Shareholders' Meeting, the Board of Directors and the Board of Statutory Auditors.

# 2. INFORMATION ON OWNERSHIP STRUCTURES (ex art. 123-(2) subsection 1, TUF) at March 15, 2011

### A) STRUCTURE OF THE SHARE CAPITAL

The share capital totals Euro 69,959,372.08 The share capital is represented only by ordinary shares.

See Table 1 annexed to this report.

The Company's Ordinary Shareholders Meeting on first call on February 26, 2010, realizing the most recent evolution of the merchant banking market, that is the principal operating sector of the company, approved a series of actions aimed to further strengthen the group share capital in order to start a new investment phase and to integrate TIP and its affiliate

SeconTip S.p.A. ("SeconTip").

Specifically, the Shareholders Meeting approved, among other things:

- (i) a free allocation to the Company shareholders, after absorbing loss for the year 2008, up to 4,442,353 of treasury shares, proportionally to TIP shares owned by each shareholder and in the ratio of 1 (one) share for 24 (twenty four) shares already held. To this allocation has been attached a maximum of 13,327,059 free Warrants in the ratio of 3 (three) Warrants for each TIP treasury share distributed, each warrant giving the right to subscribe one newly issued TIP ordinary share ("Distribution");
- (ii)the issuance of a maximum of 13,327,059 Warrants to attach free of charge to the company shares allocated to shareholders pursuant to the resolution referred to (i) and the resulting increase in share capital, by payment in tranches, for a maximum nominal amount of Euro 23,988,706.20, including premium, reserved to the holders of such Warrants. The Warrants will give to owners the right to subscribe 1 (one) new ordinary share of the Company for each Warrant at an offering price of: (a) Euro 1.50 per share (of which Euro 0.52 is attributable to capital and Euro 0.98 attributable to premium) if the Warrants are exercised during the exercise period that goes from the first to the thirtieth day of June 2011; (b) Euro 1.65 per share (of which Euro 0.52 is attributable to capital and Euro 1.13 attributable to premium) if the Warrants are exercised during the exercise period that goes from the first to the thirtieth day of June 2012; (c) Euro 1.80 per share (of which Euro 0.52 is attributable to capital and Euro 1.28 attributable to premium) if the Warrants are exercised during the exercise period that goes from the first to the thirtieth day of June 2013;
- (iii) to delegate to TIP Board of Directors the option to increase the share capital pursuant to art. 2443 of the Civil Code. The delegated capital increase, up to a maximum of Euro 150,000,000.00, including premium, by payment in tranches, may be executed in one or more tranches during a period of five years from the deliberation, issuing ordinary shares with identical characteristics to outstanding shares and to be offered in option to shareholders. As payment for this increase, some of the pre-existing shareholders of SeconTip guaranteed the subscription of the capital increase option for a total amount of no less than Euro 23 million;
- (iv) to assign TIP Board of Directors, pursuant to the provisions of art. 2420-(3) of the Civil Code, the faculty to be exercised by June 30, 2013: (a) to issue up to 40,000 seven-year bonds with a par value of Euro 1,000.00 each and annual yield of 4.25% for a total maximum amount of Euro 40,000,000.00 convertible for a stake of up to 20% of the nominal value of the TIP ordinary shares, with exclusion of option rights, pursuant to the art. 2441, subsection 5 of the Civil Code; and (b) to increase the company capital for a

total amount up to Euro 8,000,000.00 in exclusive service of the above mentioned partial conversion of bonds. The capital increase may be executed in one or more tranches, issuing ordinary shares with same dividend rights and identical characteristics to outstanding shares existing at the date of the issuance. The price for the subscription of the new Company's shares in service of the conversion will be established at the date of the execution of the authorization, on the basis of Euro 1.282 plus 7% compounded annually in effect from February 26, 2010 until the bond maturity. The subscription of this loan is fully guaranteed.

Following the exercise of the authorization mentioned in paragraph (i) and (ii), the Company issued 13,327,095 Warrants referred to as "Warrant Tamburi Partners S.p.A. 2010-2013" for the subscription of an equal number of new ordinary shares of the Company (in the ratio of one share per Warrant). The Warrants are listed on the MTA (electronic equity market) organized and managed by Borsa Italiana S.p.A.

## B) RESTRICTION ON THE TRANSFER OF SECURITIES

There are no restrictions governing the transfer of securities, such as, for example, limitations concerning the ownership of securities or the need to obtain the approval of the Issuer or other holders of securities.

#### C) SIGNIFICANT INVESTMENTS IN THE CAPITAL

See Table 1 – Annexed to this Report.

#### D) SECURITIES CARRYING SPECIAL RIGHTS

No securities have been issued that grant special rights of control.

## E) EMPLOYEE SHARE OWNERSHIP: MECHANISM FOR EXERCISING VOTING RIGHTS

Not present.

## F) RESTRICTIONS ON VOTING RIGHTS

There are no restrictions on voting rights.

#### **G) SHAREHOLDERS AGREEMENTS**

There are no shareholders agreements.

#### H) CHANGE OF CONTROL CLAUSES

There are no clauses in the contracts entered by the Issuer such as to result in their invalidity or other consequences in the event of a change in the control of the Company. Agreements between the Company and some management members are listed in chapter 9.

# I) AUTHORITY TO INCREASE THE SHARE CAPITAL AND AUTHORIZATIONS FOR THE PURCHASE OF TREASURY SHARES

The Board of Directors was delegated by the Shareholders' Meeting of February 26, 2010:

- (i) the ability to increase, one or more times during a five year period from the delegation, the company share capital in compliance with art. 2443 of the Civil Code. The share capital, can be increased by payment in tranches, for a maximum nominal amount of Euro 150,000,000.00, including premium, through the issuance of ordinary shares with the same characteristics to outstanding shares and to be offered in option to shareholders. As payment for this increase, some of the pre-existing shareholders of SeconTip guaranteed the subscription of the option capital increase option for a total amount of no less than Euro 23 million; and
- (ii)the ability, pursuant to the provisions of art. 2420-(3) of the Civil Code, to be exercised by June 30, 2013: (a) to issue up to 40,000 seven-year bonds with a par value of Euro 1,000.00 each and annual yield of 4.25% for a total maximum amount of Euro 40,000,000.00 convertible for a stake of up to 20% of the nominal value of TIP ordinary shares, with exclusion of option rights, pursuant to the art. 2441, subsection 5 of the Civil Code; and (b) to increase the company capital for a total amount up to Euro 8,000,000.00 in exclusive service of the above mentioned partial conversion of bonds. The capital increase may be executed in one or more tranches, issuing ordinary shares with same dividend rights and identical characteristics to outstanding shares at the date of the issuance. The price for the subscription of the new Company's shares in service of the conversion will be established at the date of the execution of the authorization, on the basis of Euro 1.282 plus 7% compounded annually in effect from February 26, 2010 until the bond maturity. The subscription of this loan is fully guaranteed.

The Shareholders' Meeting of Tamburi Investment Partners, on April 30, 2010:

- after examining the report of the Board of Directors;
- considering the changes which occurred in the Company share capital following the approval of the Report of the Board of Directors

#### has resolved

1. to authorize, pursuant to the art. 2357 c.c., the purchase in one or more times and on a rotational basis (meaning the maximum amount of treasury shares held by the Company in a given time) of a maximum number of 26,907,450 of Company shares (after deduction of treasury shares on the date of this resolution) or a different number of shares which, under art. 2357, subsection 3 of the Civil Code will represent 20% of the share capital resulting from the resolution and the execution

of increases and/or reductions in capital during the duration of the authorization, or the number which will represent a different percentage that could be established by regulatory changes made during the authorization period, taking into account also the shares which could be held at various times by the subsidiaries of the Company and in any account in compliance with legal limits, to achieve the purpose set out by the Report of the Board of Directors and by the following terms and conditions:

- the shares may be purchased until the end of the eighteenth month from the date of this resolution;
- the purchase can be carried out on the market in one or more times and on a rotational basis in compliance with legal limits, as agreed with Borsa Italiana S.p.A. enabling compliance with the equal treatment of shareholders, pursuant to art. 132 of Italian decree of February 24, 1998, No.58 and art.144-(2) subsection 1 of Consob Regulation n.11971/1999 (as amended and integrated) and in accordance with any other applicable legislation, or in a different form where permitted by art. 132, subsection 3, of Italian decree of February 24, 1998, N.58 or in accordance with other provisions applicable at the time of the purchase. The possible use of tender offer and exchange procedures can be resolved by the Board of Directors, according to the applicable legislation;
- the price per share may not be less than Euro 0.10 (zero point ten) nor more than Euro 3.00 (three/00) per share;
- the Company will establish restricted reserves, indicated as "reserve for treasury shares", equal to the amount of treasury shares purchased, by drawing a corresponding amount from the available means used for the purchase;
- 2. to authorize, pursuant to art. 2357-(3) of the Civil Code, the execution of the disposal one or more times, of treasury shares purchased and at various times owned, in compliance with legal limits, in order to pursue the objectives identified in the Report of the Board of Directors and under the following terms and conditions:
  - the shares can be sold at any moment without time limits;
  - the sales can be carried out even before the purchases are exhausted and can be made, one or more times, in blocks or by offer to the shareholders and the employees, or as counter value in case of trade, exchange, transfer, allocation or other disposal of treasury shares made under acquisitions of holdings or implementation of industrial projects or other extraordinary financial transactions that involve allocation or disposal of treasury shares (such as mergers, spin-off, issuance of convertible bonds or warrants, etc.) or to service stock option plans; the Company can also act to stabilize the price of the company share on the market, or intervene on the share price with relation to contingent market situations, facilitating trade in a time of low market liquidity and promoting the regular course of trading;

- the unit price for the shares may not be less than the weighted average reference price recorded by the stock in the trading sessions held 30 days prior to each sale transaction. Such price limitation will not apply to the disposal of treasury shares other than sale and especially in case of trade, exchange, transfer, allocation or other disposal of treasury shares made under acquisitions of holdings or implementation of industrial projects or other extraordinary financial transactions that involve allocation or disposal of treasury shares (such as mergers, spin-off, issuance of convertible bonds or warrants, etc.) or in case of allocation of share to employees (i.e. to service stock option plans); in such cases other criteria can be used, in line with its purpose and with consideration to market practice and instructions given by Borsa Italiana S.p.A. and Consob recommendation;
- 3. to vest the Chairman, with expressed delegated power, further authority necessary to execute this resolution, approving also each and any executive order related to the purchasing program.

## L) MANAGEMENT AND COORDINATION ACTIVITIES

The Issuer is not subject to any other management or coordination in compliance with art. 2497 et seq. of the Civil Code.

#### 3.COMPLIANCE

TIP has fully adopted its procedures to comply with the provisions of the Corporate Governance Code (the "Code") issued under the patronage of Borsa Italiana (and available on its website).

#### REGULATIONS AND MANAGEMENT MODEL

#### RELATED PARTY TRANSACTION PROCEDURES

At its meeting of November 12, 2010, the Board of Directors approved the document "Procedures for Transaction with Related Party" in accordance with Consob resolution 17221/2010 (as amended by Consob resolution 17389/2010) on related party transaction.

#### INTERNAL DEALING

The Board of Directors, in compliance with the provisions of art. 114 TUF and the Issuers' Code, with effect from the date of the start of negotiation of TIP shares, has adopted a code of conduct (known as "Code of Internal Dealing") intended to regulate, with binding effect, the disclosure requirements for persons relevant to the company towards TIP, CONSOB and the market. The Board of Directors in its meeting of March 15, 2010, approved a new document of the Code of Internal Dealing, with the purpose of updating it and to be in compliance with the art 152-(6) et seq. and the Consob Issuers' Code concerning internal dealing.

On November 12, 2010, the Board of Directors in view of the admission of the Company in the Star segment in December 2010, deliberated in compliance with art. 8 of the Code of Internal Dealing, and with binding effect, that the directors and all individuals engaging in representation, administration, management or control functions or employees with access to inside information who have decision power over managing issue that can have an impact on the evolution or the future of the Company or of one of its relevant divisions are forbidden (either directly or by means of an intermediary) to purchase, sell, subscribe or trade company shares or financial products connected to them during 15 days before the Board of Directors' meeting that will approve the accounting data for the period (known as blackout period).

#### ETHICAL CODE

On December 16, 2004, the Board of Directors adopted the organisational model as prescribed by the Italian decree 231/2001 and established a Statutory Board of Auditors with the task to: (i) check on the effectiveness and operational efficiency of the adopted operational system in relation to the prevention of offences contemplated by the Italian decree 231/2001; (ii) ensure the adherence to the policies and procedures established by the organizational model and identify non-compliance issues through the analysis of the information flow and the evaluations by the people responsible of the supervision; (iii) propose to the Board of Directors the corrective measures to be implemented if violations of the organizational model are identified.

The Statutory Board of Auditors, updated by the Board of Directors on May 3, 2010 after the cessation of the Board of Directors is in effect until the end of the mandate of the current Board of Directors (i.e. until the meeting called to approve the financial statements for the year ending December 31, 2012), can access all the functions of TIP in order to obtain the necessary information for its functioning and can utilize all TIP structures or external consultants in order to perform its duties.

The activity of the Statutory Board of Auditors is not subject to the control of other Company bodies.

The Board of Directors composed of Mr. Giorgio Rocco, Chairman of the Board of Auditors of TIP, of Mr. Emilio Fano and Mr. Andrea Mariani, is provided with an expense budget to cover the execution of the relative duties. The compensation of the Board has been set at Euro 3,000 a year.

#### TREATMENT OF CONFIDENTIAL INFORMATION

On July 28, 2005, the Board of Directors of TIP has resolved the adoption of the procedures for the treatment of confidential information in compliance with art. 181 TUF, meaning all the information of a precise nature which has not been made public, directly or indirectly concerning TIP (among them accounting and financial information relating to the Issuer, information on the state of certain deals, on distribution of dividends, on

relations with related parties, on forecast data and quantitative targets related to the management performance, on rumors, on projects and demonstration of intent for which there is a well-founded fear of unregulated disclosure to the market, or reasonable expectations for a successful conclusion of the transaction, information on extraordinary transactions, on significant acquisitions and disposals, on purchase or sale of treasury shares, on acquisitions or disposal of shareholdings, on changes in management, etc.) ("Confidential Information").

Such procedures are binding for the Directors and Auditors of TIP, for its employees and generally for all the individuals who, by reason of duties, have access to confidential information. Such procedures were established to (i) prevent the abuse of confidential information and market manipulation according and pursuant to art. 187-(5), subsection 5, TUF and art. 6,7,8 and 12 of Italian Decree 231/2001, (ii) regulate the treatment and processing of Confidential information, as well as (iii) establish the disclosure, both within the company and to the public, of documents and information pertaining to TIP and/or its subsidiary T&A, with specific reference to confidential information. The procedures are also designed (i) to ensure the timely, complete and adequate processing of confidential information, with a view to avoiding asymmetrical information and (ii) to protect the market and investors through adequate disclosure of the events involving TIP in order to enable investors to make informed investment decisions.

The procedures regulate also the modality of the management and internal disclosure of confidential information, the general duty of confidentiality imposed upon the people aware of the confidential information, the appointment of an Information Referee to execute and enforce the procedures and to report to the Board of Directors and to handle, under the supervision of the Board of Directors, the relations of TIP with the media, the establishment and maintenance of a register of people informed of the confidential information and the content and the management of TIP internet website.

The Board of Directors, in its meeting of July 28, 2005, appointed Alessandra Gritti as Information Referee, for the purpose of implementing the procedures pertaining Confidential Information, and appointed Claudio Berretti as her deputy.

#### ANTI-MONEY LAUNDERING LEGISLATION

In reference to the new legal requirements on identification, recording and preservation of information in order to prevent and hinder money laundering at the financial level, the Company has established a service agreement with Fiam S.r.l.

## ANTI-TERRORISM PROCEDURE

In reference to the new legal requirements in order to prevent, hinder and suppress terrorism financing, the Company has established a service agreement with Fiam S.r.l.

The Managing Director supplies the above mention information to the company in charge.

#### 4. BOARD OF DIRECTORS

#### 4.1 APPOINTMENTS AND REPLACEMENT

The Company, in accordance with paragraph 2, Section VI-(2), Chapter V, Title V, book V of the Civ. Code, is managed by a Board of Directors consisting of at least 9 and up to 13 members, as established by the general meeting. The Board of Directors is made up of executive and non-executive members, even non-shareholders, at least 2 (two) of whom qualify as independent as defined by art. 148, paragraph 3 of Italian Legislative Decree No. 58 of February 24, 1998.

Appointments to the Board of Directors are made on the basis of lists in which the candidates are numbered consecutively. Each list of candidates must include no less than 2 (two) and no more than the maximum number of member to appoint plus one. At least one candidate in each list should qualify as independent as defined by Art. 148, paragraph 3 of Italian Legislative Decree No. 58 of February 24, 1998 (as amended). The list has to clearly indicate the candidates who qualify as independent.

Lists may be submitted by shareholders who, either individually or together with other shareholders are in possession of the percentage of shares with voting rights in the ordinary Shareholders' Meeting established by the applicable statutory legislation and/or regulations. The minimum percentage for the submission of lists will be specified in the notice of convocation of the meeting that is to deliberate the appointment of the Board of Directors. Any shareholder (and (i) shareholders belonging to the same group i.e. the companies directly or indirectly controlled by it, and companies directly or indirectly subject to joint control, as defined by art. 2359 of the Civil Code, or (ii) shareholders subscribing to a shareholders' agreement according to art. 122 of Italian Legislative Decree No.58 of February 24, 1998, or (iii) shareholders who are otherwise associated with other shareholders under agreement relevant to the applicable statutory legislation and/or regulations) can only propose or join in proposing either directly or by means of an intermediary or trust company one list, on pain of ineligibility.

Each candidate may be presented in a single list on pain of ineligibility.

The lists of candidates must be deposited at the company's registered office not later than the 25th day before the date set for the first call of the shareholders' meeting that is to deliberate the appointment of the Board of Directors.

The following documents must be filed together with the lists and within the above mentioned time frame:

- a) the list of the shareholders submitting the list of candidates, with their name, company name or denomination, headquarters, number of their enrolment in the Business Register or equivalent, and the percentage of the capital they hold overall;
- b) the curriculum vitae of each candidate, containing detailed information about the candidate's personal and professional characteristics;

- c) the declaration by the shareholders other than the ones who (individually or jointly) have a controlling stake or a majority stake, attesting the absence of relations of association with them;
- d) statements in which each candidate accepts the nomination and further declare, under their own responsibility, that no grounds for ineligibility or incompatibility exist, and that they meet the requirements of respectability and professionalism that the law establishes for board members, and the possession, if relevant, of the requirements of independence specified by the applicable legislation and regulations.

The ownership of the minimum percentage of the share capital of the Company required to submit the lists is determined according to the shares that are registered in the name of the shareholder on the date on which the lists are filed at the Company. The relevant certificate may be provided also after the filing of the lists, but in any case, within the term set to make the list available to the public by the Company. The list are made available to the public, according to the law, at the Company registered office, on its internet website and according to other requirements of the applicable legislation and regulation.

Any shareholder (and (i) shareholders belonging to the same group i.e. the companies directly or indirectly controlled by it, and companies directly or indirectly subject to joint control, as defined by art. 2359 of the Civil Code, or (ii) shareholders subscribing to a shareholders' agreement according to art. 122 of Italian Legislative Decree No.58 of February 24, 1998, (as amended) or (iii) shareholders who are otherwise associated with other shareholders under agreement relevant to the applicable statutory legislation and/or regulations) can only vote on one list.

The Board of Directors will be appointed as outlined below:

- a) If no list is submitted, the directors shall be appointed by the Shareholders' Meeting on a majority vote in compliance with the law.
- b) If a single list is duly submitted, all the members of the Board of Directors to be appointed will be taken from said list.
- c) If two or more lists are submitted: (i) on the basis of the sequential order in which they appear in the sections of the list, all the directors to be appointed except one are taken from the list that obtained the highest number of votes, (ii) the remaining director is taken from the list that obtained the second highest number of votes (and that has no association with the shareholders who submitted or voted the list that obtained the highest number of votes), who will be the one indicated with the first sequential number in the list. If it is impossible for any reason to take the required number of directors with the criteria indicated in letter (i) the missing directors will be taken from the same list.
- d) In case of a tied vote (i.e. if two lists both receive the highest number of votes, or the second highest number of votes) the Shareholders' Meeting will repeat the ballot, with a slate vote, to appoint the entire Board of Directors.
- e) If, at the end of the ballot, the number of directors who meet the necessary independence requirements is less than the number specified by law, the last elected candidate who has the highest sequential number in the list that obtained the largest

number of votes and does not meet the requirements shall be excluded. The excluded candidate shall be replaced by the next candidate who meets the said requirements, taken from the same list as the excluded candidate, or if this is impossible, from the list that obtained the second largest number of votes. Such procedure shall be repeated until the appointment of the number of directors who meet the necessary independence requirement or until all the list will be exhausted. If, by following such procedure it is impossible to elect the required number of directors, the missing directors shall be appointed by the Shareholders' Meeting on a majority vote based on the candidates submitted by the present shareholders.

- f) If the list that received the second highest number of votes fails to reach a percentage of the votes equivalent at least to half of those necessary for the submission of the lists envisaged above, all the directors to be appointed will be taken from the list that receives the highest number of votes cast by the shareholders, on the basis of the sequential number with which the candidates appear in the list.
- g) If the list that received the second highest number of votes has received the vote cast by one or more shareholders considered to be associated with one or more of the shareholders that submitted the list that received the highest number of votes, said votes shall not be counted. Consequently, the remaining elected director will be the candidate with the first sequential number appearing in the list that received the second highest number of votes counted excluding the votes of the shareholders associated with others, but, if excluding such votes, no list reaches the minimum quorum referred to in subparagraph f) all the directors to be appointed will be taken from the list that received the highest number of votes, on the basis of the sequential number with which the candidates are listed.

If, for any reason, the appointment of one or more directors cannot follow the provisions of this article, the provisions of law governing the appointment of the Board of Directors are applied instead, without observing the voting procedure as above, agreed that the candidates to the office have accepted their candidacy and declared, under their own responsibility, that no grounds for ineligibility or incompatibility exist, and that they meet the requirements established by the applicable legislation.

The Board of Directors shall hold office for three financial years, agreed that the Directors term of office shall expire on the date of the Shareholders' Meeting that approves the financial statements for the last financial year of their term of office. The Directors may be re-elected.

Independent directors are required to notify the Board of Directors immediately of any cessation of the criteria of independence required by law. The cessation of said requirements will result in expiry of the term of office if, because of such, the number of directors who meet the necessary independence requirements is lower than the number specified by law.

If one or more directors should cease to be available for any reason, and if said unavailability is not such as to result in the loss of the majority of the directors appointed by the Shareholders' Meeting, the Board of Directors will replace the unavailable director

or directors according to the law. If the director who ceased to be available was taken from the list that received the second highest number of votes, he will be replaced by means of co-optation of the candidate appearing with the second sequential number in said list, provided that said candidate is still eligible and willing to accept the office, or if it proves impossible to obtain a candidate to co-opt from this said list, then by the candidate appearing with the first sequential number in other lists, providing that said list has received the minimum quorum based on the number of votes that each list received.

The deputy's term expires concurrent with the other Directors in office at the time of his appointment to the Board.

If the ceased director is an independent director, he will have to be replaced by means of co-optation with another independent director. The replacement will be carried out appointing the first eligible candidate from the same list of the Director who ceased to be available, providing that he's willing to accept the office, or, if not possible, appointing the first eligible candidate willing to accept the office by sequential number from the other lists that received the minimum quorum based on the number of votes that each list received. The deputy's term expires concurrent with the other Directors in office at the time of his appointment to the Board. If it impossible to follow such procedure either because the lists are insufficient or the candidates are unwilling to accept the office, the Board of Directors appoints by co-optation a Director following the provisions of the law, according to the art. 2386 of the Civil Code. The Director chosen by co-optation remains in office until the following Shareholders' Meeting which either confirms his appointment or resolves to replace him by means of majority vote, waiving from the list system.

If the majority of the Directors ceases to be available, the entire Board of Directors is considered to have lapsed and the Shareholders' Meeting has to be called immediately to nominate new Directors.

During the time preceding the appointment of the new Board of Directors, the lapsed Directors can only undertake to act of ordinary administration.

### **4.2 COMPOSITION**

The Board of Directors, currently composed of eleven members of which eight non-executive, was appointed by the Shareholders' Meeting on April 30, 2010.

Only one list of candidates for appointment of the directors of Tamburi Investment Partners S.p.A. was submitted to the company's registered office.

The list was deposited by Giovanni Tamburi, born in Rome on April 21, 1954 as company shareholder with 5,504,628 ordinary shares, and by Lippiuno S.r.l., headquartered in Milan, Via Borgogna 5, enrolled in the Business Register number 13271160155, as company shareholder with 2,083,333 ordinary shares, totally representing 5.64% of the Company's share capital.

The list of candidates included:

- 1. Giovanni Tamburi, born in Rome on April 21, 1954 (President);
- 2. Alessandra Gritti, born in Varese on April 13, 1961;
- 3. Claudio Berretti, born in Florence on August 23, 1972;
- 4. Cesare d'Amico, born in Rome on March 6, 1957;
- 5. Bruno Sollazzo, born in Trieste on January 17, 1961;
- 6. Giancarlo Mocchi, born in Pavia on January 13, 1940;
- 7. Mario Davide Manuli, born in Milan on December 8, 1939;
- 8. Claudio Gragnani, born in Milan on April 6, 1947;
- 9. Giuseppe Ferrero, born in Turin on November 14, 1946;
- 10. Sandro Alberto Manuli, born in Milan on November 29, 1947;
- 11. Marco Merati Foscarini, born in Milan on August 18, 1949;
- 12. Emilio Fano, born in Milan on January 19, 1954.

The composition of the current Board of Directors, which will remain in office until the Shareholders' Meeting will approve the financial statement on December 31, 2012, is listed in Table 2 annexed to this Report. Annexed are also the curriculum vitae of each member of the Board of Directors.

The Board of Directors in its meeting of November 12, 2010 has assessed that the Company, in consideration to the composition of the Board of Directors and the duties and functions of non-executive and independent Directors, carries out the principles and the criteria in compliance with art. 2 and 3 of the Company Governance Code, as also further specified in this Report. On that date, the Board of Directors specifically assessed that the delegation of the management role to the Chairman of the Board and Managing Director, Mr. Giovanni Tamburi, not in a monocratic, but in a concurrent way, as appropriate by separate or joint signature with the other Managing Director, Ms. Alessandra Gritti, and in some cases with the third and last executive director, Mr. Claudio Berretti, ensures a better efficiency of the organizational structure of the Company, especially with regards to its activity.

There have not been changes within the Board of Directors from the end of the 2010.

## Cumulative limits of offices held in other companies

The maximum number of offices a Director or a Statutory Auditor may hold in the same type of companies as the Company is as follow:

	Listed Companies			Financial, banking or insurance Companies			Large Companies(1)		
	Total n. of directorships	Of which as exec.	Statutory Auditor	Total no. of directorships	Of which as exec.		Total no. of directorships	Of which as exec. director	Statutory Auditor
Exec. Directors	8	2	0	7	2	0	7	1	0
Non- Exec. Directors	10	3	2	10	3	2	10	2	2

In the total number of companies in which the Directors have a Directorship or Auditor office are not included the companies in which the Company holds a share of the capital. The offices held in companies of a same group, different from the Company's group, are conventionally considered as a single office.

#### 4.3. ROLE OF THE BOARD OF DIRECTORS

Throughout 2010 the Board of Directors held 9 meetings with a length between one hour and one and a half hours, depending on the topics on the order of the day.

For 2011, 4 Board meetings have been scheduled to date.

The Board members receive the documentation concerning each session 4-5 days in advance in order to dispose of the necessary time to examine it.

In 2010 no person external to the Board of Directors (with the exception of the Board Secretary) took part in the meetings.

The general meeting did not generally and preventively authorize dispensations from the non-competition clause set forth in art. 2390 of the Civil Code.

<sup>(1)</sup> Companies with no less than two hundred employees in the last year

#### POWERS OF THE ADMINISTRATIVE BODY

For the validity of the resolutions of the Board of Directors, the presence and favorable vote of the majority of Directors in office is needed.

The resolutions concerning the acquisition and/or sale of stakes in other companies, of companies and/or branches of companies for single amounts higher than 25.000.000 (twenty-five million) Euro but lower than 50.000.000 (fifty million) Euro must be submitted to the approval of the Executive Committee (if constituted), while, in lack of such a body, these resolutions are the exclusive competence of the Board of Directors.

The resolutions concerning the acquisition and/or sale of stakes in other companies, of companies and/or branches of companies for single amounts higher than 50.000.000 (fifty million) Euro are the exclusive competence of the Board of Directors.

With the exception of the resolutions mentioned above, if during the vote for a resolution an equal number of votes is registered, the motion which has received the Chairman's favorable vote will be considered approved.

The Board of Directors is vested with the widest powers in the ordinary and extraordinary management of the Company, without any exception, and has the power to carry out any action it considers necessary for the implementation and achievement of the corporate aims, with the only exception of those actions which the law peremptorily reserves for the Shareholders' Meeting.

In addition to the matters previously indicated, and provided what is resolved in articles 2420-ter and 2443 of the Civil Code, the following resolutions are the exclusive competence of the Board of Directors, and are to be made in abidance of art. 2436 of the Civil Code:

- simplified mergers or demergers under articles 2505, 2505-bis, 2506-ter, last paragraph, of the Civil Code;
- institution or suppression of secondary offices;
- relocation of the company head office on national territory;
- indication of which Directors hold legal representation;
- reduction of the capital following withdrawal;
- adjustment of the Statute to legislative provisions,

provided that the aforementioned resolutions can in any case be made during the Shareholders' Meeting in an extraordinary session.

The document for yearly self-evaluation about the operation of the Board of Directors under the Code for Corporate Governance for listed companies is composed in view of the "Regulations about the operation of the Board of Directors at Tamburi Investment Partners S.p.A." approved by the Issuing Company.

The Board has assessed the adequacy of the general organizational, administrative and accounting framework of the Issuing Company with particular reference to the internal audit system and to managing conflicts of interests. Once the proposals of the specific

committee were examined and the Board of Statutory Auditors was consulted, the Board determined the remuneration of the Managing Director and the other Directors who hold particular posts. The total emolument for Board members not holding particular posts has been set by the general meeting on 29 April 2010 at 80.000 Euro per year to be divided by the aforementioned Board members in a proportion of 10.000 Euro per Member.

The Board has assessed the general functioning of the management, considering, particularly, the information received by the delegated bodies, and periodically comparing the obtained with the planned results.

The Board has the exclusive right to examine and preventively approve the operations of the Issuing Company, when such operations have a significant strategic, economic, or financial importance to the Issuing Company.

On 15 March 2010, the Board of Directors assessed the adequacy of the administrative body and reached the following considerations:

- the number of components of the Board of Directors is adequate in relation to the need to include professional figures with competences in the various fields concerning the company's business, with the purpose of making decisions about investments in stakes in middle-sized companies;
- the composition of the Board of Directors is adequate and proportionate to the various experiences and competences which the single Board members possess in their respective fields.

## **4.4. EXECUTIVE OFFICERS**

## **Managing Directors**

On 3 May 2010 the Board of Directors resolved:

- to vest the Chairman and Managing Director Mr. Giovanni Tamburi and the Deputy Chairman and Managing Director Ms. Alessandra Gritti with the following powers, which are to be exercised by single power of signature:
- 1. keep and sign the correspondence of the Company;
- 2. stipulate, close, sign and execute:
  - service contracts, purchase contracts, sales contracts and exchange contracts for moveable property, material goods and general merchandise directly or indirectly inherent to the company's business;
  - b) Shareholders agreements and other agreements concerning the companies in which the Company comes to hold stakes, and likewise to define the

memorandums of association and the statutes of the companies in which stake is held, as well as any other document that might be needed in relation to the affiliated or subsidiary company and to the stake held in it;

- c) lease, sublease or rent contracts, provided they do not exceed a nine-year period;
- d) contracts of mandate, commission, agency, with or without representation, contracts of mediation, deposit, loan for use and advertising consultancy;
- bank contracts with any credit institution or private banker and, therefore, deposit contracts of credit agreements, of anticipation or other regulated bank operations also in current account, as well as contracts for bank discount and investment liquidity;
- f) leasing contracts of any kind provided that the duration of the contract does not exceed ten years;
- g) contracts for intangible assets and in particular those concerning copyrights, creative works, patents, trademarks, models, drawings or similar works;
- h) commissioning consultancies and advisories in general;
- i) tender contracts, sub-contracts, supply and distribution of goods and/or services;
- j) contracts of hire, shipment and transportation of people and objects by sea, air or ground;
- k) insurance and reinsurance contracts for any risk and amount;
- 3. accept, impose, negotiate, agree and waive, in any of the aforementioned contracts and conveyances, pacts, reserves, conditions, including suspensory conditions, clauses, including the arbitration clause, prices, license fees, compensations, prizes, commissions and/or expense claims; proceed to the payment or collection of the former, also by means of adjustment or compensation, emitting and obtaining receipt in due form;
- 4. concede credit and contracts of any kind and amount, whatever be the nature of the credit or the owing party;
- 5. modify, annul, resolve, cancel and withdraw from any of the said contracts and deeds of conveyance, even without remittance and collection of indemnifications;
- 6. intervene in assemblies and ordinary and extraordinary meetings in the companies where the Company holds stakes or shares profit and exercise its right to vote and its right to elect representatives and being elected, as well as proposing, if relevant, actions of responsibility;
- 7. emit, sign and receipt invoices, debit and credit notes, receive them; make ascertainments and account settlements at and with anyone, granting allowances, deferments and discounts;

- 8. demand and grant amounts owed to the Company; withdraw deposits, including judicial, emit receipt in any case as well as discharges in due form; pay whatever is owed by the Company to third parties;
- 9. endorse for the purpose of cashing bank checks and cashier's checks, postal orders, payment orders and mandates of any kind emitted by third parties to the Company;
- 10. represent the Company at the branches of Banca d'Italia (Bank of Italy) and of the Ufficio Italiano dei Cambi (Italian Exchange Office), as well as at agent banks for all financial and commercial operations also in foreign currency;
- 11. represent the Company in front of any credit institution or private banker, also soliciting the emission of surety bonds for reimbursements from State administrations of sums for direct or indirect taxes;
- 12. open and close bank accounts, including giro accounts; dispose and withdraw from such accounts in favor of the Company or third parties by means of the emission of checks or by means of instructions by correspondence, valid on cash balances as well as granted lines of credit;
- 13. let, open and close safe-deposit boxes, withdrawing their content;
- 14. represent the Company at any public or private office and in particular at the offices and cashier's desks of the Government Debt, of the Deposits and Loans Fund, of the Sections of the State Treasury, of the Regional, Provincial and Municipal Treasuries, of municipal and syndicated Collector's offices, carrying out all operations, none excluded or excepted, intended by the respective special laws, including the constitution and release of deposits in securities or money, obtaining and emitting receipt and discharge in due form, with exemption of the aforementioned offices and their officials from any obligation and responsibility concerning the operations themselves;
- 15. represent the Company at insurance and reinsurance companies, signing policies, lodging complaints for damages, attend inspections, accept settlements also as friendly transactions;
- 16. represent the Company at the offices of electric and telephone services and the offices of the Italian Postal system, in particular opening and closing postal accounts at the latter, depositing and withdrawing from these accounts, under the dispositions in force; withdraw money orders, packages, parcels, certified or registered letters, signing the relative receipts;
- 17. represent the Company in front of any administrative authority, central and peripheral, including Ministries, Directorates-General, Prefectures and police Headquarters, local and autonomous bodies, for the emission of concessions, licenses and authorizations;
- 18. perform any operation at the Pubblico Registro Automobilistico (Public Automotive Register), requesting transfers, updates and indemnifications for situations, validly signing the relative acts and documents in the name of the Company;
- 19. represent the Company at the Revenue Departments and Agencies, customs, technical revenue offices, municipal offices, including local tax offices, signing and presenting declarations, complaints, appeals and claims as intended by the taxation law in force

- and by any amendments made to it;
- 20. sign the periodical and annual declarations for value added tax, income statements, as well as the communications and forms for the incomes of third parties subject to deductions:
- 21. declare debtors in arrears, have deeds of protest raised; apply for injunctions; see to preventive and executive acts and, if necessary, take care of their revocation; intervene in procedures of controlled administration, of composition, of bankruptcy or any insolvency proceedings; insinuate and denounce credits, declaring their reality and truth, concur in the appointment of surveillance commissions and if necessary be a part thereof;
- 22. hire, promote, transfer and dismiss employees, determining their qualifications, retributions and severance pay. Represent the Company at the Ispettorato del Lavoro (Employment Inspectorate), Regional Employment Offices, Institutions for mandatory insurances;
- 23. appoint, within the respective powers, special prosecutors for certain acts or categories of acts, delegating, if necessary, the representation of the Company as well as its procedures of practice;
- 24. represent the Company, both actively and passively, in front of any judicial or administrative authority, both ordinary and extraordinary, in any judiciary session and instance, appointing lawyers and prosecutors to the suits, providing them with the necessary powers; reconcile lawsuits under articles 185 and following, articles 420 and following of the Code of Civil Procedure and sign the relative proceedings;
- 25. represent the company in bankruptcy proceedings, judicial and/ or extra-judicial compositions, other insolvency proceedings or *cessio bonorum*;
- 26. negotiate, stipulate, modify, annul, resolve, rescind or recede from transactions;
- 27. stipulate and sign post-dispute agreements to arbitrate, also irritual, appointing arbitrators and contractual issue mediators, with the faculty of accepting and contesting the arbitration award and/or any decision made by the arbitrators and/or contractual issue mediators.
- 28. stipulate acts of conventional sequestration; request judicial and/or preventive sequestrations, interlocutory injunctions and/or cautionary measures of any kind.
- to vest Mr. Giovanni Tamburi, Ms. Alessandra Gritti and Mr. Claudio Berretti with the power, to be exercised by each one by single power of signature, of making investments and/or divestitures of stakes in other companies, of own shares, shares in companies and/or branches of companies, for single amounts no higher than Euro 100.000,00 (one hundred thousand).
- to vest Mr. Giovanni Tamburi, Ms. Alessandra Gritti and Mr. Claudio Berretti with the following powers, to be exercised by each one by joint signature with one of the other two:
  - 1. making investments and/or divestitures of stakes in other companies, of own shares, shares in companies and/or branches of companies, for single amounts

- higher than 100.000,00 (one hundred thousand) Euro and no higher than 25.000.000,00 (twenty five million) Euro;
- 2. give guarantees and/or grant within the limitations of what is allowed by the purpose of the corporation mortgage guarantees, suretyship and/or any other real (also on shares in portfolio, including own shares) or personal guarantee, accessory to the performance of the operations mentioned in sub 1. and for amounts no higher than 25.000.000,00 (twenty five million) Euro.

It is understood that, in case one wanted to make an investment which comprised both a disbursement on behalf of TIP and an accessory guarantee related to the same investment, the amount of 25.000.000,00 Euro will be the maximum amount for each single operation without making recourse to the resolution of the Board of Directors.

#### Chairman

The Chairman has received the powers mentioned in the previous point.

#### Executive committee

No executive committee has been constituted.

#### Informative report for the Board

In 2010 the delegated bodies have referred to the Board concerning the business conducted throughout the year on a quarterly basis.

## General Manager

The Company has appointed Mr. Claudio Berretti as General Manager. For the performance of this role, Mr. Beretti has been vested with the following powers by specific power of attorney:

- 1. keep and sign the correspondence of the Company;
- 2. stipulate close, sign and execute:
  - a) service contracts to clients, purchase contracts, sales contracts and exchange contracts for moveable property and material goods in general, directly or indirectly inherent to the company's business, with explicit exclusion of the purchase, sale and Exchange of company stakes;
  - b) shareholders agreement and other agreements concerning the companies in which the Company comes to hold stakes; likewise, define the memorandums of association and the statutes of the companies in which stake is held, as well as any other document that might be needed in relation to the affiliated or subsidiary company and to the stake held in it;
  - c) consultancy assignments concerning corporate finance activities;
- accept, impose, negotiate, agree and waive, in any of the aforementioned contracts and conveyances, pacts, reserves, conditions, including suspensory conditions, clauses, including the arbitration clause, prices, license fees, compensations, prizes,

commissions and/or expense claims; proceed to the payment or collection of the former, also by means of adjustment or compensation, emitting and obtaining receipt in due form;

- 4. modify, annul, resolve, cancel and withdraw from any of the said contracts and deeds of conveyance, even without remittance and collection of indemnifications;
- 5. intervene in general meetings and ordinary and extraordinary meetings in the companies where the Company holds stakes or shares profit and exercise its right to vote and its right to elect representatives and being elected, as well as proposing, if relevant, actions of responsibility;
- 6. emit, sign and receipt invoices, debit and credit notes, receive them; make ascertainments and account settlements at and with anyone, granting allowances, deferments and discounts;
- 7. dispose and withdraw from bank accounts by means of the emission of checks or instructions by correspondence, valid on cash balances as well as granted lines of credit; request and grant sums owed to the Company; endorse for the purpose of cashing bank checks and cashier's checks, postal orders, payment orders and mandates of any kind emitted by third parties to the Company;
- 8. perform any operation at the Pubblico Registro Automobilistico (Public Automotive Register), requesting transfers, updates and identifications of situations, validly signing the relative acts and documents in the name of the Company;

The General Manager has competences in relation to the coordination of the business areas of the Company and to the relation between these. The General Manager is furthermore responsible for actions of management control and the employees keeping the contacts with the companies in which the Company holds stakes report directly to him.

#### 4.5. OTHER EXECUTIVE OFFICERS

There are no other executive directors different from the ones mentioned in point 4.4 above.

## **4.6. INDEPENDENT DIRECTORS**

On 12 November 2010, the Board of Directors, in view of the request for admission to the Star segment of the Mercato Telematico Azionario (Italian Electronic Stock Exchange) organized and managed by Borsa Italiana S.p.A. (Italian Stock Exchange), and based on the information supplied by the Directors resolved:

- that Board members Mr. Giuseppe Ferrero, Mr. Claudio Gragnani, Mr. Marco Merati Foscarini and Mr. Giancarlo Mocchi hold the requirements of independence pursuant to article 148, paragraph 3, of the New Unified Text of Provisions Regarding Financial Intermediation (TUF) (as invoked for directors by article 147-ter, paragraph 4, of the TUF), as well as to article 3 of the Corporate Governance Code; in particular, with reference to

Board member Marco Merati Foscarini, the Board of Directors considered that the fact that he has been a Director of the Company for more than nine years in the past twelve years, during which the Board member has had the opportunity to prove his absolute independence and autonomy of judgment, does not obstruct the subsistence of the abovementioned requirements.

- that the number of the Company's independent non-executive Directors is appropriate to the size of the Board of Directors and to the Company's business, pursuant to what is set forth in the applicative criterion 3.C.3 of the Corporate Governance Code as well as in the resolutions enacted by Borsa Italiana regarding the recognition of the Star qualification for the shares of listed companies.

The Board of Statutory Auditors confirmed the correct application of the verification criteria and procedures adopted by the Board of Directors to assess the independence of its members.

#### 4.7. LEAD INDEPENDENT DIRECTOR

On 12 November 2010 the Board of Directors appointed independent and non-executive Director Mr. Marco Merati Foscarini to lead independent director under the Corporate Governance Code, assigning him the tasks and functions intended therein, among which that of convening meetings for independent Directors only at least once a year.

## 5. TREATMENT OF CONDIFENTIAL CORPORATE INFORMATION

#### TREATMENT OF INSIDE INFORMATION

On 28 July 2005, TIP's Board of Directors resolved to adopt procedures for the treatment of inside information as under article 181 of the TUF, that is information of a precise nature, not in the public domain, which refer directly or indirectly to TIP and which are of such a nature that, if made public, could noticeably influence the trend of TIP's Shares (here comprised, by way of an example, is accounting or economic-financial information concerning the Issuing Company, information about the progress of certain business, about the distribution of dividends, about the relations with correlated parties, about forecasts and quantitative objectives concerning the management, about rumors, about projects, negotiations and manifestations of intentions for which there is a justified fear of uncontrolled disclosure to the market or reasonable expectations about a positive conclusion to the operation, about extraordinary operations, about significant purchases or conveyances, about the acquisition or alienation of own shares, about the acquisition or alienation of stakes, about changes in the strategic personnel etc.) (the "Inside Information"). Such procedures are binding with respect to the Directors and Auditors of TIP as well as with respect to the employees and in general to the people in possession, on grounds of the functions they develop, of Inside Information. Such procedures have been instituted with the purpose of (i) preventing the abuse of Inside Information and the manipulation of the market also pursuant to and to the effect of article 187-quinquies, fifth

paragraph, TUF and of articles 6, 7, 8 and 12 of Legislative Decree 231/2001, (ii) regulating the management and treatment of Inside Information, as well as (iii) establishing the modalities to be observed for the communication, both inside and outside the corporation, of documents and information concerning TIP and/or the T&A division with particular reference to Inside Information. The procedures have moreover been set forth in order to (i) avoid that the treatment of Inside Information should take place in an inopportune, incomplete or inadequate manner or in any case should be such as to provoke informative asymmetries, and (ii) protect the market and investors by ensuring them an adequate knowledge about the affairs concerning TIP on which to base their investment decisions. The procedures regulate, among other things, the ways of internal management and

The procedures regulate, among other things, the ways of internal management and communication of Inside Information, the general obligation of confidentiality of the informed people concerning the possessed Inside Information, the appointment of an Informative Referent assigned to execute the procedures and ensure they are respected, and to refer to the Board of Directors as well as handle, under the surveillance of the Board of Directors, TIP's relations with the bodies of information, the institution and the keeping of a register to indicate the people aware of the Inside Information and the contents and management of TIP's website.

Informative Referent is Alessandra Gritti and Claudio Beretti is her substitute.

## 6. COMMITTEES WITHIN THE BOARD OF DIRECTORS

The Board of Directors of the Company has appointed a remuneration committee (cfr. paragraph 8 below) and an internal audit committee (cfr. paragraph 10 below) within the Board.

As far as the institution and functioning of the internal Board committees (remuneration committee and internal audit committee) are concerned, the Board of Directors applies the principles and criteria set forth in article 5 of the Corporate Governance Code, as it is also more precisely specified further down in the present document. To this effect, the Board of Directors meeting held on 12 November 2010 approved two separate sets of internal regulations regulating the composition, functioning and functions of the remuneration committee and the internal audit committee respectively.

The Company makes financial resources available to the abovementioned committees, appropriate for the fulfillment of their tasks, within the limitations of the budget approved by the Board of Directors.

No committee developing the functions of two or more committees as under the Code has been constituted.

#### 7. APPOINTMENTS COMMITTEE

No nomination committee has been constituted.

#### **8. REMUNERATION COMMITTEE**

On 3 May 2010 on the occasion of the first meeting of the new Board of Directors nominated in the general meeting of 30 April 2010, a new committee for payments was appointed composed of Board members Giovanni Tamburi, Cesare d'Amico and Claudio Gragnani.

On 14 May 2010, Board member Marco Merati Foscarini substituted Board member Cesare d'Amico as a member of the remuneration committee.

On 12 November 2010 the Board of Directors, in view of the admission of the Company to the STAR segment, furthermore decided to appoint the independent non-executive Board member Mr. Giuseppe Ferrero as a new member of the remuneration committee in substitution of Mr. Giovanni Tamburi. On the same date the Board of Directors resolved to confirm that all the components which currently make up the remuneration committee, that is to say independent Board members Mr. Claudio Gragnani, Mr. Marco Merati Foscarini and Mr. Giuseppe Ferrero, possess an adequate knowledge and experience in the financial field.

The Chairman of the remuneration committee is chosen internally by the committee itself. The regulations of the remuneration committee adopted by the Board of Directors on 12 November 2010, sets forth that said committee be composed by three non-executive Directors of which two must be independent. The same regulations dictate a discipline concerning the composition, functioning and functions of the remuneration committee, which is applicative and supplemental to the one inherent to the "remuneration committees", under articles 5 and 7 of the Corporate Governance Code, the latter in its current formulation dating from March 2006 and not in the formulation that will be applicable before the end of 2011. The remuneration committee has advisory and propositional functions with respect to the Board of Directors, and in particular: (a) formulates proposals to the Board of Directors concerning the remuneration of the delegated Board members and of the directors who hold particular posts, supervising the application of the decisions adopted by the Board of Directors itself, as well as concerning any plans for stock options or allocation of shares; (b) annually formulates proposals to the Board of Directors concerning the employees'/collaborators' variable component; and (c) periodically assesses the criteria adopted for the remuneration of directors with strategic responsibilities in the Company and in its controlled companies, and supervises their application based on the indications provided by the delegated Board members and provides general recommendations regarding these issues to the Board of Directors.

When operating, the remuneration committee can access any corporate information and function necessary to carrying out its tasks, making use both of the assistance of the Company's employees, and of that of external consultants experts in the field of retribution policies, in the latter case within the terms established by the Board of Directors.

It is to be pointed out that the remuneration committee which summoned on 10 March 2011 resolved to propose to the Board of Directors the approval of an incentive plan based on financial tools (the "Incentive Plan"). The Incentive Plan is aimed at TIP (or any

companies controlled by TIP) employees, collaborators and directors who will be identified among those who hold positions or functions relevant in, or for, TIP (or, in case, in or for companies controlled by TIP) and for whom it is justifiable to perform an action reinforcing their loyalty in view of generating value.

For further detail, cfr. paragraph 9 below.

#### 9. DIRECTORS' REMUNERATION

As far as the remuneration of Directors is concerned, the Company continues to apply the principles and criteria set forth in article 7 of the Corporate Governance Code.

On 3 May 2010 the Board of Directors resolved to:

- 1. grant, by way of emolument for the charge attributed to him, an annual fixed gross remuneration of Euro 434.000 (four hundred thirty-four thousand) to be paid in monthly installments, to the Chairman and Managing Director of the Company, Giovanni Tamburi, for 2010, 2011 and 2012, in addition to the current benefits (car, cell phone and *blackberry*).
- 2. grant, by way of emolument for the charge attributed to her, an annual fixed gross remuneration of Euro 282.500 (two hundred eighty-two thousand and five hundred) to be paid in monthly installments, to the Deputy Chairman and Managing Director of the Company, Alessandra Gritti, for 2010, 2011 and 2012, in addition to the current benefits (car, cell phone and *blackberry*).
- 3. grant, by way of emolument for the charge attributed to him, an annual fixed gross remuneration of Euro 50.000 (fifty thousand) to be paid in monthly installments, to the Board member holding Company proxies, Claudio Berretti, in addition to his retribution as a Manager of the Company, for 2010, 2011 and 2012, in addition to the current benefits (car, cell phone and *blackberry*).
- 4. furthermore grant the Chairman of the Board of Directors and Managing Director of the Company, Giovanni Tamburi, a variable yearly gross remuneration equal to the sum of the following components (i) 7% of the consolidated revenues deriving from the activity of *advisory*, specified in the section "Revenues obtained from sales and services" and (ii) 5,5% of the consolidated pre tax profit, to be determined from the gross amount of the variable components of the emolument;
- 5. moreover grant the Vice Chairman of the Board of Directors and Managing Director of the Company, Alessandra Gritti, a variable yearly gross remuneration equal to the sum of the following components: (i) 4,25% of the consolidated revenues deriving from the activity of *advisory*, specified in the section "Revenues obtained from sales and services" and (ii) 3,25% of the consolidated pre tax profit, to be determined from the gross amount of the variable components of the emolument;
- 6. grant the General Manager, Claudio Berretti, in addition to his retribution as a director, by way of emolument for the charge of director, an annual variable gross remuneration equal to the sum of the following components: (i) 3,5% of the consolidated revenues

- deriving from the activity of *advisory*, specified in the section "Revenues obtained from sales and services" and (ii) 2,75% of the consolidated pre tax profit, to be determined from the gross amount of the variable components of the emolument;
- 7. attribute a post-employment benefit to the Chairman of the Board of Directors and Managing Director of the Company, Giovanni Tamburi, and the Vice Chairman of the Board of Directors and Managing Director of the Company, Alessandra Gritti, to be paid: (i) in case of wrongful suspension of the respective powers and/or the respective posts of director on a date previous to the natural termination of the current Board of Directors (set for the date of approval of the financial statement for 2012); or (ii) in case of wrongful lack of renewal of the aforementioned post and powers upon expiry of the conferred mandate, still ongoing on the date of the present resolution;
- 8. set the post-employment benefit to be granted to the Chairman and Managing Director of the Company, Mr. Giovanni Tamburi, and/or to the Vice Chairman and Managing Director of the Company, Ms. Alessandra Gitti, upon the occurrence of the conditions indicated in the previous paragraph, at an amount equal to the average yearly emolument (calculated by applying the arithmetic average of the total fixed and variable yearly emoluments as illustrated above perceived and/or matured at a consolidated level in the three-year period prior to the date of suspension or non renewal) multiplied by three;
- 9. establish that the Chairman and Managing Director Mr. Giovanni Tamburi, the Vice Chairman and Managing Director, Ms. Alessandra Gritti and the General Manager Mr. Claudio Berretti be furthermore entitled to withhold any emoluments perceived as members of the Board of Directors or of corporate bodies of other companies, with the sole exception of the companies controlled by the Company as pursuant to article 2359, paragraph 1, n. 1) of the Civil Code.
- 10. consequently establish that the total yearly emolument of 80.000,00 Euro resolved by the Shareholders' Meeting on 30 April 2010, pursuant to article 2389, first paragraph of the Civil Code, be divided into equal parts among the Board members who have not been conferred with proxies and powers, and is to be paid annually.

The other non-executive Directors have a fixed fee which has been determined by the General Meeting on 30 April 2010.

In 2010 the emoluments have been the following:

Office in TIP	Name	Fixed fee 31/12/2010 (1)	Variable fee 31/12/2010 (2)
Chairman and Managing Director	Giovanni Tamburi	434.000	1.160.952
Vice Chairman and Managing Director	Alessandra Gritti	282.500	692.703
Vice Chairman	Cesare d'Amico	10.000	-
General Manager	Claudio Berretti	250.000	580.476

Director	Giuseppe Ferrero	10.000	-
Director	Claudio Gragnani	10.000	-
Director	Mario Davide Manuli	10.000	-
Director	Sandro Alberto Manuli	10.000	-
Director	Marco Merati Foscarini	10.000	-
Director	Giancarlo Mocchi	10.000	-
Director	Bruno Sollazzo	6.667	-

- 1. As resolved by the Board of Directors on 3 May 2010 in relation to 2010, 2011 and 2012, the executive directors are also entitled to benefits such as cars (also for partial private use), mobile phones and blackberry. The Board of Directors established that the Chairman and Managing Director, Mr. Giovanni Tamburi, the Vice Chairman and Managing Director Ms. Alessandra Gritti and the CEO Mr. Claudio Berretti are also entitled to withhold any fees received as members of a board of directors or of corporate bodies of other companies with the only exception of those of subsidiaries pursuant to art. 2359, par. 1, no. 1) of the Italian civil code.
- 2. As resolved by the Board of Directors on 3 May 2010 in relation to 2010, 2011 and 2012, the Chairman of the Board of Directors and Managing Director Giovanni Tamburi is entitled to a variable gross annual remuneration (equivalent to company cost since he is not employed by any of the group's companies) equal to the sum of the following components: (i) 7% of consolidated revenue deriving from the advisory activities, recorded in the caption "Revenue from sales and services" and (ii) 5.5% of the year's consolidated pre tax profit, to be calculated gross of the variable components of the remuneration. The Vice Chairman and Managing Director, Alessandra Gritti, is entitled to a variable gross annual remuneration (equivalent to company cost since she is not employed by any of the group's companies) equal to the sum of the following components: (i) 4.25% of consolidated revenue deriving from the advisory activities, recorded in the caption "Revenue from sales and services" and (ii) 3,25% of the year's consolidated pre tax profit, to be calculated gross of the variable components of the remuneration. The Executive Director Claudio Berretti is entitled to a gross annual remuneration equal to the sum of the following components: (i) 3.5% of consolidated revenue deriving from the advisory activities, recorded in the caption "Revenue from sales and services" and (ii) 2.75% of the year's consolidated pre tax profit, to be calculated gross of the variable components of the remuneration.

# INDEMNITIES FOR DIRECTORS IN CASE OF RESIGNATION, DISMISSAL OR SUSPENSION OF THE RELATIONSHIP – STOCK OPTION

On 3 May 2010 the Board of Directors resolved to:

- attribute a post-employment benefit to the Chairman of the Board of Directors and Managing Director of the Company, Giovanni Tamburi, and to the Deputy Chairman of the Board of Directors and Managing Director of the Company, Alessandra Gritti, to be paid: (i) in case of wrongful suspension of the respective powers and/or the respective posts of director on a date previous to the natural termination of the current Board of Directors (set for the date of approval of the financial statement for the 2012); or (ii) in case of wrongful lack of renewal of the aforementioned post and powers upon expiry of the conferred mandate, still ongoing on the date of the present resolution.
- set the post-employment benefit to be granted to the Chairman and Managing Director of the Company, Mr. Giovanni Tamburi, and/or to the Deputy Chairman and Managing

Director of the Company, Ms. Alessandra Gritti, upon the occurrence of the conditions indicated in the previous paragraph, at an amount equal to the average yearly emolument (calculated by applying the arithmetic average of the total fixed and variable yearly emoluments – as illustrated above – perceived and/or matured at a consolidated level in the three-year period prior to the date of suspension or non renewal) multiplied by three. It is understood that no specific indemnity is provided for, different from the one described above, in case the relationship is suspended as a consequence of a public takeover bid promoted on the securities emitted by the Company.

It is furthermore to be understood that the Board of Directors summoned on 15 March 2011, prior to favorable opinion of the remuneration committee held on 10 March 2011, approved the guidelines of an incentive plan based on financial tools (the "Incentive Plan"). The Incentive Plan is aimed for TIP (or any companies controlled by TIP) employees, collaborators and directors who will be identified among those who hold positions or functions relevant in, or for, TIP (or, in case, in or for companies controlled by TIP) and for whom it is justifiable to perform an action reinforcing their loyalty in view of generating value.

The identification of subjects beneficiary to the Incentive Plan will be carried out by the Board of Directors, at its unchallengeable discretion. Among the beneficiaries could be also subjects under article 152-sexies, first paragraph, letter c)-c.1, c.2 and c.3 of the Consob Regulations for Issuing Companies.

## Essential elements of the Incentive Plan

TIP Incentive Plan 2011/2014
Characteristics of the plan

The main characteristics of the Incentive Plan are listed below.

Grand Correction of the plant	internatives I man bused on the free members of spusies, not
	to be yielded to third parties, which grant the beneficiaries the
	right to (i) acquire, or sign, shares of the Company, in the
	relation of one share for each option exercised, or, (ii) upon
	the choice of the Board of Directors receiving the payment of
	a differential equal to any increase in the market value of the
	ordinary shares of the Company.
Beneficiaries	Employees, collaborators and directors of the Company (or,
	possibly, of the companies controlled by the Company)
	identified among the subjects with strategically relevant roles
	or functions.
Conditions for the exercise	of None.
options	
Price of option exercise	1,50 Euro for each option.
Cash settlement	The Board of Directors' power to satisfy the requests of
	exercising the options formulated by the single beneficiaries
	by means of the settlement of any capital gain, equal to the

Incentives Plan based on the free attribution of options, not

difference between: (i) the market value of each option on the relative date of the exercise (corresponding to the arithmetic average of the official price of TIP shares registered in the last month preceding the date of the exercise), and (ii) the exercise price of each option equal to 1,50 Euro. The period included between 1 July 2014 and 30 June 2015 Exercise period for options (or a different period which will be determined by the Board of Directors). N. 5.000.000 of options for the acquisition/signing of Maximum number of options maximum n. 5.000.000 shares of the Company. Effects of the suspension of the Non-exercised options will forfeit at the moment of the suspension of the charge of director or of the relationship of relationship salaried employment or collaboration between the beneficiary and the Company (with the exception of some hypotheses of retirement or wrongful dismissal of the employee or wrongful suspension of the director). The options are nominative, personal, unavailable and non-Limitations of unavailability transferrable by inter vivos act for the beneficiary until their exercise. Limitations of unavailability will likewise be provided limited to a portion equal to 10% of shares of the Company acquired by effect of the exercise of the assigned options. The duration of said limitations can vary depending on whether they are applicable to directors or to administrators bound by a permanent contract. Dilutive effects In case all the options were exercised and the Company chose to satisfy all the requests received by means of concession of the right to subscribe new by issued shares, the total number of shares would increase by 5.000.000, thus determining a dilution of the share capital equal to 3,583%. No dilutive effect would affect the share capital if the beneficiaries' exercise requests were satisfied by the Company by means of the use of treasury shares.

In the following paragraphs some accessory characteristics of the Incentive Plan are illustrated:

1. Events of acceleration: the beneficiaries' power to exercise their shares in advance if one of the following acceleration events should take place:

- a. one or more subjects acquires stakes in TIP's capital such as to confer said subjects with the exertion of control, also jointly, over TIP as pursuant to article 93 of the TUF;
- b. TIP's Extraordinary General Meeting resolves to launch extraordinary operations apt to determine the extinction of TIP or the acquisition on behalf of one or more subjects of stakes in TIP's capital such as to confer said subjects with the exertion of control, also jointly, over TIP as pursuant to article 93 of the TUF;
- c. one or more subjects communicate, pursuant to and to the effects of article 102, paragraph 1, of the TUF, the intention to promote, on a voluntary basis, a takeover bid or public exchange offer concerning TIP's shares;
- d. the majority of TIP's Directors in charge should, for any reason different from their voluntary resignation or due suspension, recede from their position on the date of the approval of the regulations,
- e. TIP's Chairman and/or Managing Directors in charge is wrongfully suspended on the date of the approval of the plan.

## 2. <u>Cases of forfeit of the options: The exercised options will forfeit:</u>

- (i) at the final deadline for the exercise;
- (ii) except what is specified below, at the moment the charge of director or the relationship of salaried employment or collaboration between the beneficiary and the Company ceases.

In cases of (a) voluntary resignation of the employee followed by the request of admission to the retirement plan, (b) wrongful dismissal of the employee, (c) wrongful suspension of the director, any exercisable – but not yet exercised - options at the respective dates of resignation, dismissal or suspension – can be exercised by the relative beneficiaries.

It is understood that, if the Incentive Plan were approved by TIP's Shareholders' Meeting, upon the enactment of the Plan the relative terms, conditions and modalities will be specifically determined and disciplined in detail with specific regulations, approved by the Board of Directors on proposal of the Remuneration Committee.

#### Grounds for the Incentive Plan

The Incentive Plan is considered an efficient loyalty tool for those people considered most relevant for the growth of TIP.

The aims which the directors of the Company intend to pursue by means of the adoption of the Incentive Plan are mainly the following:

- developing of the entrepreneurial approach of the *management*;

- stronger involvement of directors, collaborators and employees in the progress of the Company and focus of the activity towards long term strategic success factors;
- strengthening the loyalty of directors, collaborators and employees;
- increasing the environment of trust in the growth of Company value;
- promoting the spirit of identification of directors, collaborators and employees in the Company.

The aforesaid Incentive Plan will be submitted to the approval of TIP's Ordinary General Meeting under article 114-bis of the Legislative Decree 24 February 1998 n. 58.

It is finally pointed out that the Company does not currently have: (i) agreements that provide for the assignment or preservation of non monetary benefits in favor of directors who have ceased in their charge or stipulation of consultancy contracts for a period following the cease of the relationship; and (ii) agreements which provide for remunerations for non-competitive commitments.

#### 10. INTERNAL AUDIT COMMITTEE

The Board of Directors on October 4, 2010 for the first time has appointed an internal audit committee and has designated as members of this committee the independent non-executive counselors Mr. Claudio Gragnani, Mr. Marco Merati Foscarini and Mr. Giancarlo Mocchi. The composition of the Committee complies with what is explicitly disciplined in Article 8 of the Corporate Governance Code. During the year 2010, the internal audit committee did never meet.

The Board of Directors has appraised that all members of the internal audit committee have adequate experience in accounting and finance.

The Chairman of the internal audit committee is chosen by the committee members among themselves.

The regulation of the internal audit committee adopted by the Board of Directors on November 12, 2010 provides that such a committee be composed of three non-executive directors of whom two are independent. The same regulation sets out a discipline related to the composition, operation and functions of such a committee, which applies and integrates the discipline inherent to the "internal audit committee", as referred to in Articles 5 and 8 of the Corporate Governance Code, with particular reference to the provisions of the principle 8.P.4 and consistent with the new set of competencies outlined in the Legislative Decree No 27 January 2010 no. 39 by the applicative criterion 8.C.3.

The internal audit committee provides advice and recommendations to the Board of Directors and in particular: (a) assists the Board in setting guidelines for the objective of the internal control system and periodically checks its adequacy, effectiveness and proper functioning, ensuring that the main business risks are identified and managed appropriately, and is also performing the other tasks that Article. 8 of the Corporate Governance Code

refers to the Board of Directors, (b) assesses, together with the executive in charge of preparing corporate accounting documents and the auditors, the correct application of accounting principles and their homogeneity for the purpose of consolidated financial statements (if any), (c) at the request of the executive director appointed for that task, gives advice on specific issues related to the identification of corporate risks and to the design, implementation and management of the internal control system; (d) reviews the work plan prepared by the internal control personnel and the periodic reports prepared by them, (e) evaluates the plan prepared by the independent auditors for the audit and the conclusions provided in their report and in any letter of recommendations; (f) reports on the undertaken activity and on the adequacy of internal control system to the Board of Directors at least every semester, and however, at the time of approval of the financial statements and interim half-year report; and (g) performs any other duties assigned by the Board of Directors.

In carrying out its duties, the internal audit committee has access to information and functions necessary for the performance of its duties, making use of either the help of the employees of the Company and the external consultants, in which latter case within the terms established by the Board of Directors.

# 11. INTERNAL CONTROL SYSTEM

On March 15, 2011 the Board of Directors approved the annual self-assessment document on the functioning of the Board of Directors of the Company. In that document, it shows the decision and the assessment of internal control system.

The areas of activity of the Issuing Company and the relevant internal control procedures had - as in previous years – a particular reference to the following areas:

- 1) operating activities;
- 2) investments and divestitures;
- 3) administrative issues;
- 4) management control.

The Board has assessed the adequacy, efficiency and effective functioning of the internal control system considering that the Issuing Company has adopted an internal control system appropriate to its dimensions and considered to be appropriate to provide reasonable assurance about the identification and monitoring of the business risks and the compliance with the relevant regulations.

The evaluation was made with particular reference to what was reported by the Statutory Auditors and the Internal Auditor in relation to inspections carried out during 2009.

# 11.1. MANAGING DIRECTOR IN CHARGE OF SUPERVISING THE INTERNAL CONTROL SYSTEM

The Managing Director Alessandra Gritti has been given the responsibilities relevant to the adequacy of the information produced by the system compared to the informative demand of the management, with particular reference to the identification of business risks and to the structure of the *reporting* system. The Managing Director has looked after the identification of the main risks that the company may face, taking into account the characteristics of the Issuing Company.

The Managing Director reports directly to the person in charge of the administrative management and also to the secretariat of the shareholders, which is in position of staff with respect to the Company structure.

The General Manager is responsible of the activities of management control all single employees who are responsible for the holdings in portfolio report to him.

The Managing Director assigned for overseeing the functionalities of the internal control system:

- has looked after the identification of the main business risks (strategic, operational, financial and of compliance), taking into account the characteristics of the activities performed by the Issuing Company and its subsidiaries and has submitted them periodically for the review of the Board;
- has implemented the guidelines established by the Board, providing the planning, the achievement and the management of the internal control system, constantly verifying its overall adequacy, effectiveness and efficiency;
- has dealt with the adaption of such a system to the dynamic of the operating conditions and the legislative and regulatory framework.

# 11.2. GENERAL MANAGER ASSIGNED TO THE INTERNAL AUDIT

The Managing Director has appointed in charge of the internal audit the General Manager, Mr. Claudio Berretti, responsible for coordinating the organization of the relevant activities.

The assigned to internal audit has assessed, together with the staff responsible for preparing the financial documentation and with the auditors, the correct application of the accounting principles and their homogeneity for the preparation of financial statements. The assigned to internal audit has assessed the proposals made by the external auditors for obtaining the appointment for the task and their work plan prepared for the auditing and the results described in the report and the work plan prepared by the internal auditor.

The assigned to internal audit:

- had direct access to all information necessary to perform his duties;
- reported about his own work to the executive director in charge of overseeing the functionality of the internal control system, who has reported to the Statutory Auditors.

During 2010, the Issuing Company has entered into a contract with Metodo S.r.l which is providing to the Issuing Company the services of Internal Audit that shall be conducted with the direction and under the responsibility of the Managing Director and of the Manager to the statements for financial years 2010 - 2012.

# 11.3. ORGANIZATIONAL MODEL ex Legislative Decree 231/2001

With reference to Legislative Decree 231/2001 - which introduced into the regulation the so-called "administrative responsibility" of Companies for specific crimes, perpetrated in the interest or to the benefit thereof, by persons who have functions of representation, administration and management - the Company has since some time adopted, the Organizational Model, the Code of Ethics and the operational procedures for the risk areas, subsequently modified by the merger for incorporation of Tamburi & Associates in Tamburi Investment Partners SpA. In the context of the constant activity monitoring and updating of the model and referring to the expansion of the offences, which gave rise to the liability of the entity under the decree, the need to update the Model has emerged. The Board of Directors at its meeting on 26 March 2009 approved the new version of Model ex the Organizational Legislative Decree 231/2001 designed to prevent the following typologies of offence (Application Criterion 8.C.2 of the Corporate Governance Code):

- 1. offenses against the public administration;
- 2. corporate crime;
- 3. crimes of market abuse;
- 4. manslaughter and negligently causing serious injury or permanent disability;
- 5. handling stolen goods, recycling and misuse of money, goods or assets of illicit origin;
- 6. computer crimes;
- 7. safety at work.

On May15, 2009 was also drafted the document Risk Assessment ex. art. 17, paragraph 1 letter a) of Legislative Decree 81/08; the same has been further updated on November 23, 2009 and March 25, 2010.

# 11.4. EXTERNAL AUDITORS

KPMG S.p.A is the firm appointed for carrying out the legal audit of the Company. The Shareholders' Meeting of April 27, 2007 voted to extend to 2008 - 2013 the appointment already given to the auditing firm KPMG by the resolution of the Shareholders Meeting of June 29, 2005, with the objective to undertake (i) the accounting audit of the separate and consolidated financial statements as at December 31, (ii) the verification that the Company's accounting records are properly kept and the proper identification of the operating events in the books account and (iii) the limited accounting audit of half year financial statements, separate and consolidated.

# 11.5. MANAGER RESPONSIBLE FOR DRAFTING COMPANY ACCOUNTING DOCUMENTS

The Board of Directors on May 3, 2010 has deliberated:

- to give to Mr. Claudio Berretti, with effect from 30 June 2010, the office of manager responsible for preparing Company's accounting documents, pursuant to and for the purposes as per art. 154bis of the Consolidated Finance Act and its implementing rules;
- establish that the appointment described in the preceding paragraph will last three therefore until June 30, 2013, unless years, renewed, standing the right of revocation of appointment by the said the Board of Directors prior the mandatory opinion of the Statutory Auditors and with the understanding that in any case the appointment will be considered automatically revoked - unless otherwise agreed between the parties - in the event of termination of the employment relationship existing between Mr. Beretti and the Company;
- to establish that the remuneration for the position of manager responsible for preparing Company's accounting documents, is to be included in the salary granted to Mr. Berretti as a Company employee.

# 12. INTERESTS OF DIRECTORS AND TRANSACTIONS WITH RELATED PARTIES

On November 12 2010, the Board of Directors has approved the content of the Procedures for Transactions with Related Parties, in accordance with the provisions of the regulation establishing the dispositions on matters concerning the transactions with related

parties adopted by Consob with resolution no. 17221 of March 12, 2010 (as subsequently amended by the resolution No. 17389 of June 23, 2010).

# 13. APPOINTMENT OF STATUTORY AUDITORS

The Board of Statutory Auditors is composed of three standing members and two substitutes appointed during the Shareholder's Meeting and having the requisites of eligibility, integrity and professionalism foreseen by the applicable laws and regulations. In particular, to the purpose and for the effects of the Ministry of Justice Decree of March 30, 2000, No 162, Art. 1, paragraph 1, the matters strictly related to the activities undertaken by the Company are, among others, administrative law, political economy, public finance. Cannot be appointed as auditors and if elected have to forfeit their position those, who are in situations of incompatibility under the applicable laws and regulations and those, who occupy positions of administration and control in other companies in excess to the limits set by the rules, even regulatory, in force.

The Board of Statutory Auditors monitors the compliance with the law and the Statute, on the respect of the principles of correct administration and in particular on the adequacy of the organizational, administrative and accounting arrangement adopted by the Company and on its proper functioning. The Board of Statutory Auditors shall meet at least every ninety days at the initiative of any of its members.

The nominations of the Board of Statutory Auditors occur on the basis of lists of names, in which the candidates are listed in numerical order. The list is divided into two sections: one for candidates to be standing auditor, the other for candidates for the position of substitute. The lists must contain at least one candidate for the position of standing auditor and one candidate as a substitute, the number of candidates on each list cannot be higher than the total maximum number of members to be elected.

Have the right to submit the lists only those, who, either alone or together with other representatives stand for, in the aggregate, the percentage set forth in the current legal provisions and /or regulations for the submission of a list of candidates of Directors. The nominations of the Board percentage of attendance required for registering a list, is given in the notice of call of the Shareholders' Meeting convened to decide on the appointment of the members of the Board of Statutory Auditors.

Every member (including (i) the members belonging to the same group, which shall mean an individual, whether or not corporate personnel, controlling, pursuant to article 2359 of the Civil Code and any company controlled by, or under common control of the same individual, or (ii) the members subscribing the same shareholders agreement from article 122 of Legislative Decree February 24, 1998, n. 58, or (iii) the members who are otherwise associated together by virtue of their associative relationships relevant under the legal provisions and / or current regulatory framework as applicable)can submit or concur to present, along with other members directly, through intermediaries or through trusting companies, only one list of candidates, otherwise the list may become inadmissible.

Each candidate can appear on one list only, otherwise may become ineligible.

The presented lists shall be registered at the Company's Headquarters at least within the twenty fifth days preceding the date of the call of the Shareholders' Meeting summoned to deliberate on the appointment of the members of the Board of Statutory Auditors. Along with each list, within the terms specified above, the following documents shall also be deposited:

- a) the list of members, who presents the list, with details of their names, business name or denomination of place of registration, number of inscription into Registro delle Imprese (Register of Enterprises) or equivalent and the percentage of the capital held by them in aggregate;
- b) the curriculum vitae of each candidate, containing comprehensive information about his personal and professional characteristics;
- c) a statement by shareholders other than those who hold, also jointly, a controlling participation or the relative majority, stating the absence of associative relationships with the latter;
- d) the statements by which each candidate accepts his nomination, indicates the list of administrative and / or control appointments held by him in other companies and also attest, under his own responsibility, the inexistence of causes of incompatibility and ineligibility, the possession of the requisites of integrity and professionalism specified by the current legislation for holding the position of Statutory Auditor of the Company.

The ownership of the minimum shareholding quota foreseen for the submission of the lists is determined considering the shares that are registered in favor of that shareholder at the date the lists are deposited at the Company. The relative certification may also be produced subsequently to the submission, but not beyond the deadline foreseen for the publication of lists by the Company.

The lists are made available to the public, in terms of law, at the Company's head quarters, on the website and with the other modalities foreseen by legislative and regulatory discipline as applicable.

Should, at the expiring date of the deadline for submission of lists, only one list have been presented, or only the lists of members connected to each other have been submitted, other lists may be submitted until the fifth day following the expiration of said term. Notification of such event will be given in the forms established by the current legislation and the minimum percentage for the submission of the lists will be halved.

The election of the Statutory Auditors will be performed as follows:

a) from the list that has obtained the most of the votes at the Shareholders' Meeting, on the basis of the sequential order in which the candidates are listed in the sections of the list itself, 2 (two) standing auditors and 1(one) substitute are drawn;

- b) from the list that has obtained the second highest number of votes, based on the sequential order in which the candidates are listed in the sections of the list itself, the remaining standing auditor and the other substitute are drawn. The presidency of the Board of Statutory Auditors lies with the first candidate on the list referred to in previous subparagraph b);
- c) in the event of parity (i.e., if two lists have both obtained the highest number of votes, or the second higher number of votes), where the parity has occurred for the lists that both have obtained the second higher number of votes, the candidate on the list that obtained the votes from the majority of the members will be elected;
- d) Will result elected the candidates drawn from the lists using the criteria referred to in letters a), b) and c) without prejudice for the provisions in the subsequent paragraph e) and f);
- e) in case only one list is regularly presented, the auditors to be elected will all be taken from that list. The candidate indicated by the first number in the numerical progression in the section of the effective auditors, shall be the Chairman of the Statutory Board of Auditors;
- f) if the list, which has obtained the second highest number of votes, has received the vote of one or more persons who are considered to be related to the list that has obtained the highest number of votes, those votes will not be taken into account. Consequently, regardless of whether those votes have been excluded, another list will results being the second most voted list, the remaining auditor and the other substitute (if therein indicated) will be those who are indicated by the first number of the sequential order in the relevant sections of that other list.

Should the regulatory requirements and statutory requirements be void, the auditor shall forfeit his appointment.

In case of replacement of an auditor, if possible, the substitute from the same list of the one who is replaced, will take over and will keep the office as long as the other statutory auditors in charge at the time of his entry into the Board, provided that the Chairman of the Board of Statutory Auditors shall continue to be the auditor at the top of the list that has obtained the second highest number of votes.

Where it will not be possible to proceed as indicated above, the Board of Statutory Auditors shall be deemed fully and immediately revoked and, consequently, the Shareholders Meeting should be convened to deliberate on the appointment of the Board of Statutory Auditors, in accordance with the list voting system.

If the Shareholders Meeting has to provide, pursuant to Article 2401, paragraph 1, of the Civil Code to the appointment of substitute members necessary to integrate the Board of Statutory Auditors, it shall act in the manner and by simple majority vote, notwithstanding the voting system list.

The auditors shall hold their office for three years, expiring on the date of the meeting called to approve the financial statements for the third year of office and may be reelected. The meetings of the Board may be held by teleconference and / or videoconference provided that:

- a) the Chairman and the person recording the minutes are present in the same place of the call;
- b) all participants can be identified and that they are able to follow the discussion, receive, transmit and view documents, intervene orally and in real time on all topics. If these requirements are fulfilled, the Board shall be deemed held in the place where the President and the person taking the minutes are present.

# 14. STATUTORY AUDITORS

The Board of Statutory Auditors was appointed by the Shareholders' Meeting on April 30, 2009 and will remain in charge until the approval of the financial statements as at 31 December 2011.

The appointment occurred on the basis of a single list of candidates presented. This list (jointly presented by Giovanni Tamburi, holder of 6.55% of the share capital and by Alessandra Gritti holder of the 1.32% of the share capital) included the following names:

Section I – Standing Statutory Auditors.

- 1. Giorgio Rocco, born in Milan on November 25, 1931 and domiciled for the office in Milan Via Pontaccio 10, tax code RCCGRC31S25F205P, member of the Register of Auditors at the Ministry of Grace & Justice.
- Emanuele Cottino, born in Turin on April 2, 1951 and domiciled for the office in Milan Via Pontaccio 10, tax code CTTMNL51D020L219P, member of the Register of Auditors at the Ministry of Grace & Justice.
- 3. Enrico Cervellera, born in Milan on February 27, 1941 and domiciled for the office in Milan Via Pontaccio 10, tax code CRVNRC41B27F205D, member of the Register of Auditors at the Ministry of Grace & Justice.

Section II – Substitute Statutory Auditors

- 4. Maurizio Barbieri, born in Ponte dell' Olio (Piacenza), on May 17, 1947 and domiciled for the office in Milan Via Pontaccio 10, tax code BRBMRZ47E17G842J, member of the Register of Auditors at the Ministry of Grace & Justice.
- 5. Paola Cossa, born in Milan on 15 September 1959 and domiciled for the office in Milan, Via Pontaccio 10, tax code CSSPLA59P55F205Q, member of the Register of Auditors at the Ministry of Grace & Justice.

The list obtained 45,601,420 votes.

The table in Appendix 3 shows the composition of the Board of Statutory Auditors.

The curriculum of the components of the Board of Statutory Auditors are appended herewith as well.

No changes were made to the composition of the Board after the ending of the fiscal year.

During 2010 the Board of Statutory Auditors has met seven times, the average length of each meetings has been of about 1 hour.

For 2011 four meetings have been scheduled.

The Issuing Company states that the Board of Statutory Auditors:

- has assessed the independence of its members on the first occasion after their appointment;
- has assessed the requisites of independence on the part of its members during the fiscal year;

applying all the criteria required by the Code in relation to directors' independence.

It is also specified that the statutory auditor, who by himself or on behalf of third parties has interest in a certain transaction of the Issuing Company, is required to report promptly and exhaustively the other auditors and the Chairman of the Board of Directors about the nature, terms, origin and extent of his own interest.

The Board of Statutory Auditors has supervised the independence of the external auditors verifying both the compliance with the legal requirements, the nature and extent of services other than the undertaken accounting audit.

The Board of Statutory Auditors in the conduct of its business, has been coordinated with the internal audit function.

# 15. RELATIONS WITH SHAREHOLDERS

On the Issuing Company website ("www.tipspa.it"), under the heading "Investor Relations" are made available to shareholders all the information necessary for exercising their rights.

In particular, in that section could be found the accounting records (quarterly report, half year report, financial statements, etc.), the Company's documents addressed to the market (press releases, company events calendar, reports, financial advertisements, etc.), the code of ethics, the press review and all the communication tools that make possible to advise the market in a proactive manner about the financial and corporate news affecting the Issuing Company.

The site also includes a section of Questions and Answers to which individual shareholders can intervene and in which the Issuing Company will provide the appropriate answers.

The Vice Chairman and Managing Director Ms. Alessandra Gritti has been identified as the responsible of the management relations with the shareholders.

The Company's website is constantly updated to make timely and easy access to relevant information concerning the Issuing Company.

# 16. MEETINGS

The Ordinary and Extraordinary Shareholders' Meeting is required by law.

Shareholders' Meeting approves the financial statements, appoints and dismisses members of the Board of Directors, appoints the Board of Statutory Auditors and its Chairman; assigns and revokes the assignment to the entity carrying out the legal accounting audit, determines the remuneration to the Directors and Statutory Auditors, and also the compensation to the entity in charge of the legal accounting audit, liability against the deliberates on actions of Directors and Statutory Auditors, approves and modifies any regulation for shareholders' meetings works, decides by law to its matters assigned competence and on any authorizations required by statute to the fulfillment of acts of Directors.

The Extraordinary Shareholders' Meeting decides on the matters established by law.

The Shareholders' Meeting is convened by the Board of Directors at the registered office or elsewhere, provided that the venue will be within the national territory, as specified in the notice of call.

The notice of call is published in accordance with the terms and procedures provided for by existing legislative and regulatory discipline.

The notice of call shall contain the information referred to in art. 125-bis, paragraph 4, of Legislative Decree no. 24 February 1998 no.58 and in the other laws and regulations as applicable.

The Ordinary Meeting is convened for all the cases as provided by the law and whenever the administrative body sees that it may fit, but at least once a year within one hundred twenty days from the end of company fiscal year, the deadline may be extended up to one hundred and eighty days, stating that the Company is required to prepare the consolidated financial statements and when it may be required by special circumstances relating to the structure and objective of the Company. In these latter cases the Directors shall advise the reasons for the delay in the report required by art. 2428 of the Civil Code.

The Meeting is also convened by the Board of Directors at request of shareholders representing at least the twentieth of the share capital, subject to the provisions of art. 2367, last paragraph, Civ. Code or by the Board of Statutory Auditors (or at least 2 (two) members of it).

The Extraordinary General Meetings shall be held as often as the governing body deems it necessary or when it has been requested to do so under the provisions of law and for items reserved to them.

In the Meeting may intervene those who have the right to vote, for whom, under the terms provided under the current laws and regulations, the Company has received the notification certifying their right, sent by the authorized intermediary.

Those who have the right to vote may get to be represented by written proxy, or given via electronic format, as soon as it is provided in accordance with the provisions of art. 2372 Civ.Code and other applicable laws and regulations. The electronic notification of proxy shall be made by using the appropriate section of the Company's website, in accordance with the procedures specified in the notice of call.

The Shareholders' Meeting is chaired by the Chairman of the Board of Directors or, in the case of his absence or impediment, by the Vice-Chairman; in the case of many Vice-Chairmans, by the Vice-Chairman represented by proxies pursuant to art. 24 of the Statute, or, in the absence of the Vice-Chairman by proxy, by the oldest Vice-Chairman; in case of the latter absence or inability to attend, the Meeting shall elect, with the majority of those present, the Chairman of the Meeting. The Chairman is assisted by a Secretary, even not shareholder, appointed by the Meeting and when it is deemed to be appropriate, by two tellers. In the cases provided by the law or for the will of the Chairman of the Board of Directors the duties of secretary may be performed by a notary public. The report must be prepared in accordance with the provisions in Art. 2375 Civ. Code.

It is a duty of the Chairman of the Meeting, who may rely on specific delegates, to ensure the right of intervention, even by proxy, of those present; to whether the General Meeting is duly constituted and the quorum to deliberate, to direct and regulate the debate and to establish the modalities of voting, to determine the outcome of the vote.

The Ordinary Shareholders' Meeting is duly constituted at first call when at least half of the capital is represented. It shall decide to absolute majority of the present capital, subject to provisions of art. 17.2 of the Statute, for the appointment of the Board of Directors, and art. 26.3 of the Statute for the appointment of the Board of Statutory Auditors.

On second call the Ordinary Shareholders' Meeting shall validly decide on items on the agenda, regardless of whatever part of the capital is represented at the Meeting, with the favorable vote of the majority of the capital represented at the Meeting, again except what is provided following to the articles. 17.2 and 18 of the Statute for the appointment of the Board of Directors, and Articles. 26.3 and 26.6 for the appointment of the Board of the Statutory Auditors.

The Extraordinary Shareholders' Meeting is duly constituted and deliberates on matters within its jurisdiction specifically included in the agenda, pursuant to Article. 2365 Civ. Code, , with majorities provided at Article. 2368, paragraph 2<sup>nd</sup>, of Civ.Code, at the first call and with the majority provided for in Article. 2369, 3<sup>rd</sup> and 5<sup>th</sup> paragraph Cod. Civ. in the calls after the first one.

Notwithstanding the foregoing, the Extraordinary Meeting may amend Art. 16 and Articles. 17 and 26 of the Statute, only with the qualified majority of 67% of the share capital.

During the fiscal year the Board has reported at the Meeting on the planned and undertaken activities to ensure that the shareholders receive adequate information about the necessary elements, so that they could take competent decisions at the Shareholders' Meeting, with the knowledge of the facts.

With the purpose of regulating the participation to the Meeting the Issuing Company has approved in 2005 a special Meeting Regulation.

# 17. FURTHER CORPORATE GOVERNANCE PRACTICES

There are no further corporate governance practices beyond those listed in the previous paragraphs.

# 18. CHANGES SINCE THE END OF THE REFERENCE

There were no changes in the structure of the Corporate Governance from the date of the financial report.

After the decision made regarding the merger by incorporation of SeconTip S.p.A. in TIP, deliberated by the Board of Directors, it is not anymore necessary to prepare consolidated financial statements, starting from January, 1 2011.

TABLE 1 SHARE CAPITAL STRUCTURE

	No. Shares	% Ratio of Share Capital	Listed	Rights and Obligations			
Ordinary Shares	134,537,254	100%	STAR				
Shares with limited voting rights	-	-					
Shares without voting rights	-	-					

From November 3, 2010 are also listed 13,478,422 warrants named "Warrant Tamburi Investment Partners S.p.A. 2010-2013".

## SIGNIFICANT SHAREHOLDINGS

The Shareholders who, as of March 15, 2011, had a percentage of the share capital of more than 2% from the records on the shareholders register, of Consob website, integrated by the notifications received under Article 120 of Legislative Decree 24 February 1998, no. 58 are as follows:

Registrant	Direct Shareholder	Quota % on Ordinary Share Capital	Quota % on voting Right Capital
d'Amico Società di Navigazione S.p.A.	d'Amico Società di Navigazione S.p.A.	10,034%	10,034%
Eos Servizi Fiduciari S.p.A.	Eos Servizi Fiduciari S.p.A.	7,372%	7, 372%
Tamburi Giovanni	Tamburi Giovanni	5,730%	5,730%
Seragnoli Isabella	Mais Partecipazioni Stabili S.r.l.	4,934%	4,934%
Manuli Mario Davide	Dam S.r.l.	4,481%	4,481%
Manuli Sandro Alberto	Realmargi S.r.l.	3,815%	3,815%
Assicurazioni Generali S.p.A.	Generali Worldwide Insurance Company Ltd	0,173%	0,173%
	BSI SA	2,225%	2,225%
	Assicurazioni Generali S.p.A.	6,088%	6,088%
	Banca Generali	0,000%	0,000%
	Totale	8,486%	8,486%
Baggi Sisini Francesco	Arbus S.r.l.	2,816%	2,816%
Sil.pa SS	Gruppo Ferrero S.p.A.	2,731%	2,731%
Az Fund Management S.A.	Az Fund Management S.A.	2,492%	2,492%

TABLE 2
STRUCTURE OF BOARD OF DIRECTORS AND THE COMMITTEES

Board of directors		In charge from	In charge until	List M/ m*							nal Audit nmittee		neration mittee2
Role	Components			М	exec.	non- exec.	Indip. pursu. to Code	***	N. of other relevant roles **	***	***	***	***
Chairman and Managing Directors	Giovanni Tamburi	Apr.30 2010	Appr. Fin Stat. Dec.12 2012	M	X			100%	10			X2	100%
Vice President and Managing Director	Alessandra Gritti	Apr.30 2010	Appr. Fin Stat. Dec.12 2012	M	X			100%	2				
Director	Claudio Berretti	Apr.30 2010	Appr. Fin Stat. Dec.12 2012	M	X			100%	6				
Vice Chairman and Director	Cesare d'Amico	Apr.30 2010	Appr. Fin Stat. Dec.12 2012	M		X		66,67%	10			X2	
Director	Giuseppe Ferrero	Apr.30 2010	Appr. Fin Stat. Dec.12 2012	M		X	X	77,78%	2			X2	0%
Director	Claudio Gragnani	Apr.30 2010	Appr. Fin Stat. Dec.12 2012	M		X	X	88,89%	1	X		X	100%
Director	Mario Davide Manuli	Apr.30 2010	Appr. Fin Stat. Dec.12 2012	M		X		77,78%	1				
Director	Sandro Alberto Manuli	Apr.30 2010	Appr. Fin Stat. Dec.12 2012	M		X		66,67%	2				
Director	Marco Merati Foscarini	Apr.30 2010	Appr. Fin Stat. Dec.12 2012	M		X	X	77,78%	5	X		x2	100%
Director	Giancarlo Mocchi	Apr.30 2010	Appr. Fin Stat. Dec.12 2012	M		X	X	88,89%	3	X			
Director	Bruno Sollazzo	Apr.30 2010	Appr. Fin Stat. Dec.12 2012	M				66,67%	5				

		1	1	
Number of meeting carried out throughout the	Board of	Internal Audit Committee:	Remuneration Committee	
referred financial year	directors: 9	0	2	

DIRECTORS CEASED DURING THE DURANTE REFERRED FINANCIAL YEAR											
Director	Francesco Baggi Sisini	Oct.31 2007	Apr.30 2010			X	X	33,34%			
Director	Niccolò Branca di Romanico	Oct.31 2007	Apr.30 2010			X	X	0%			
Director	Edoardo Rossetti	Oct.31 2007	Apr.30 2010			X	X	33,34%			

<sup>(2)</sup> The Remuneration Committee has been appointed on May 3, 2010 composed of Mr. Giovanni Tamburi, Mr. Cesare d'Amico and Mr. Claudio Gragnani. On May 14, 2010 Mr. Cesare d'Amico was substituted by Mr. Marco Merati Foscarini. On November 12,2010 Mr. Giovanni Tamburi was substituted by Mr. Giuseppe Ferrero. The Remuneration Committee is therefore today constituted by the directors Mr. Claudio Gragnani, Mr. Marco Merati Foscarini and Mr. Giuseppe Ferrero.

#### **NOTES**

- \* The present asterisk indicates that the director has been elected by lists presented by the minority.
- \*\* This column shows the number of directorships and statutory auditor roles held by the person in other listed companies on regulated markets, including foreign, in financial companies, banks, insurance companies or large companies. In the report on corporate governance, these positions are listed in detail.
- \*\*\* In this columns indicated the belonging of the member of the Board of Directors to the Committee.
- \*\*\*\* This column shows the percentage of attendance of directors at meetings of the Board of Directors and of the Committee.

TABLE 3

## COMPOSITION OF THE STATUTORY BOARD OF AUDITORS

Board of directors									
Role	Components	In charge from	In charge until	Lista M/m *	Independence from code	** (%)	Number of relevant roles ***		
Chairman of the Statutory Board of Auditors	Giorgio Rocco	Apr.30 2009	Appr. Fin. Stat. Dec.31 2011	M	x	100%	8		
Standing Auditor	Enrico Cervellera	Apr.30 2009	Appr. Fin. Stat. Dec.31 2011	M	x	100%	7		
Standing Auditor	Emanuele Cottino	Apr.30 2009	Appr. Fin. Stat. Dec.31 2011	M	x	100%	4		
Substituting Auditor	Maurizio Barbieri	Apr.30 2009	Appr. Fin. Stat. Dec.31 2011	M	x	-	0		
Substituting Auditor	Paola Cossa	Apr.30 2009	Appr. Fin. Stat. Dec.31 2011	M	X	-	1		
AUDITORS CEASED DURING THE DURANTE REFERRED FINANCIAL YEAR									
		I					1		

Number of meeting carried out throughout the referred financial year	7				
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## **NOTES**

- \* This column indicates M / m depending if the component is chosen from the list voted by the majority (M) or a minority (m).
- \*\* This column shows the percentage of attendance of the auditors to the S.B.A meetings (number of attendance / number of meetings held during the effective period of office of the person concerned)
- \*\*\* This column shows the number of directorships or statutory auditor held by the person pursuant to article. 148 bis. The full list of offices is attached, pursuant to art. 144-quinquies of the Consob Issuers Regulation, to report on statutory, compiled by the auditors under Article 153, paragraph 1 of the TUF

CURRICULUMS FOR THE MEMBERS OF THE BOARD OF DIRECTORS FOR TAMBURI INVESTMENT PARTNERS S.P.A.

#### GIOVANNI TAMBURI

Born in Rome, Italy. April 21, 1954

Degree in Economy and Commerce at the University La Sapienza in Rome (graduated cum laude).

January, 1992 – today

#### Tamburi Investment Partners S.p.A

Founder and Chairman of T.I.P. - Tamburi Investment Partners S.p.A., an independent investment/merchant bank. Focused on medium sized, Italian businesses, listed on the STAR segment of Borsa Italiana.

Founder and Chairman of Tamburi & Associati, a company specialized in corporate finance activities (M&A, IPO, and Advisory in general). In 2007, Tamburi & Associati S.p.A. was incorporated in Tamburi Investment Partners S.p.A.

Founder, Chairman and Managing Directors of SeconTip S.p.A. a Company constituted in 2006, specialized in secondary private equity activities.

October, 1980 - December 1991

## Euromobiliare (Midland Bank Group)

In the last years of the period considered:

Director and Assistant General Manager of Euromobiliare S.p.A., Director of Banca Euromobiliare S.p.A., and other company groups. General Manager of Euromobiliare Montagu S.p.A., a company that concentrates on investment banking activities of the group.

September, 1977 – September, 1980

Gruppo Bastogi.

February, 1975 – July, 1977

S.O.M.E.A. S.p.A.

Other positions held at the moment:

Vice Chairman: Management & Capitali S.p.A.

Director of: Interpump S.p.A., De Longhi S.p.A., Datalogic S.p.A., Zignago Vetro S.p.A., Data Holding 2007 S.r.l., Chairman of: Gruppo IPG Holding S.r.l., Clubtre S.r.l, Sole Director of

Lippiuno S.r.l..

Past (Public Roles):

Member of the commission for the law 35/92 instituted by Ministero del Bilancio (Commission for the privatizations) Member of the advisory board for the Privatizations of the Municipality of Milan.

Author of: "Comprare un'azienda, come e perchè"; Co-Author of: "Privatizzare, scelte, implicazioni e miraggi", "Metodi e Tecniche di Privatizzazione", "Privatizzazione e Disoccupazione, i Poli di Sviluppo Locale", "Privatizzare con il Project Financing", "Azionariato dei dipendenti e Stock Option"; "Finanza d'impresa", and "Corporate Governance". Author of tens head line articles on main national news papers. (Corriere della Sera, Repubblica, Il Sole 24 Ore, Milano Finanza, Borsa & Finanza, Uomini & Business).

#### ALESSANDRA GRITTI

Born in Varese, Italy on April 13, 1961

Degree in Business Management. Specialized in Corporate Finance in 1984 at Bocconi University in Milan, Italy (graduated cum laude).

December, 1994 - Today

## Tamburi Investment Partners S.p.A.

Vice Chairman and Managing Director of Tamburi Investment Partners S.p.A., an independent investment/merchant bank, focused on medium sized, Italian companies, listed on the STAR segment of Borsa Italiana.

Founding Partner and Managing Director of Tamburi & Associati, a company specialized in the corporate finance activities (M&A, IPO, and Advisory in general). In 2007, Tamburi & Associati S.p.A. was incorporated in Tamburi Investment Partners S.p.A. Managing Director of **SeconTip S.p.A.** a company constituted in 2006, specialized in secondary private equity activities.

May, 1986 - November 1994

**Euromobiliare Montagu S.p.A.**, a company in which were concentrated all investments/merchant banking activities of Midland Hong Kong & Shangai Bank for the Italian market.

From 1991, Director and afterwards Manager of the Mergers and Acquisitions sector.

October, 1984 – May, 1986

Mediocredito Lombardo: Milan, Analysis Office.

January, 1984 - October, 1984

Gruppo Sopaf (Vender family) analyst for the business

specialized in venture capital.

Other positions held at the moment:

Advisor for Management & Capitali S.p.A.

Collaborator of institutions and specialized magazines in the financial field. Author of numerous articles on financial area.

#### **CLAUDIO BERRETTI**

Born in Florence, Italy on August 23, 1972

Degree in Business Management at the University LIUC - Libero Istituto Universitario Carlo Cattaneo (graduate summa laude).

September, 1995 – Today: Tamburi Investment Partne

**Tamburi Investment Partners S.p.A.** (TIP - formerly Tamburi & Associati S.p.A.) a company specialized in the advisory of corporate finance activities (M&A, IPO, and Advisory in general). During the period several M&A deals have been actively advised in various industrial areas.

From March 1, 2007 Tamburi & Associati was incorporated in **Tamburi Investment Partners S.p.A.**, an independent investment/merchant bank focused on medium sized, Italian companies listed on the STAR segment of Borsa Italiana.

From March 1, 2007 General Manager of Tamburi Investment Partners, same position previously held in Tamburi & Associati S.p.A., and Board Member of Tamburi Investment Partners S.p.A.

Director of SeconTip S.p.A. – Company constituted in 2006, and specialized in secondary private equity activities.

May, 1995 – August, 1995: Collaboration with **Magneti Marelli UK**, Cannock, Staffordshire

(UK) - Treasury Management and relations between finance,

production, purchases and sales areas.

September, 1994 – April, 1995: Collaboration with **Fiat UK Ltd** – London office (UK) – activity

of budgeting and planning, cash management and management of

the tax rate risk in the financial department.

November, 1993 – July, 1994: "Federtessile", Milan. Research and realization of a database on:

"The history and perspectives of the courses finalized to the textile

sector organized in Italy."

Other positions held at the moment: Director of: Bee Insurance S.p.A., Bee Team S.p.A., Bee Sourcing

S.p.A., Data Holding 2007 S.r.l, Venice Shipping & Logistic S.p.A.

Author of numerous specialized papers, among which: Attività, Tempi e costi del Processo di quotazione in collaboration with the Italian Stock exchange "Borsa Italiana SpA".

#### CESARE d'AMICO

Born in Rome, Italy on March 6, 1957

Degree in Economics and Commerce from La Sapienza University in Rome in 1982.

In 1994 was nominated Managing Director of d'Amico Società di Navigazione S.p.A., operating in the sea transportation field, in which, from September 2002, he holds the office as Chief Executive Officer. He has covered positions in other companies of Grupp d'Amico, collaborating among other things, in the acquisition of the Finmare group, in Genoa, from "Italia di Navigazione S.p.A." in 1998. He was a member of the Board of Directors of such company contributing to its improvement and relaunching after the acquisition. From 2002 to 2006, he was actively dedicated to the development and growth of d'Amico Dry Limited, a group companies focused in the segment of bulk carriers, of whom, at present he is a member of the Board of Directors.

Other positions held at the moment:

Chairman: d'Amico International S.A. – Luxemburg (Grand Ducaey of

Luxemburg)

d'Amico Shipping Italia S.p.A. – Rome (Italy)

Fondazione ITS Giovanni Caboto – Gaeta, LT (Italy)

Marina Cala Galera Circolo Nautico S.p.A. - Monte Argentario. GR

(Italy)

Sealong Steamship Agency S.r.l. - Genova (Italy)

Vice Chairman: Compagnia Generale Telemar S.p.A. – Rome (Italy)

The Baltic and International Maritime Council (BIMCO) -

London (United Kingdom)

Chief Executive Officer: CO.GE.MA S.A.M. – Monte Carlo (Principality of Monaco)

d'AMICO Società di Navigazione S.p.A. - Rome (Italy)

Sole Director: Casle S.r.l. – Rome (Italy)

Fi.pa. Finanziaria di Partecipazione - Rome (Italy)

Saemar S.A. - Barcelona (Spain)

Member of the board of directors: ACGI Shipping Inc. – *Vancouver (Canada)* 

Clubtre S.r.l. – Milan (Italy)

d'Amico Dry Limited - Dublin (Ireland)

d'Amico International Shipping S.A. Luxemburg (Gran Ducato di

Lussemburgo)

Ishima Pte Limited - Singapore

MIDA Maritime Company Limited - *Dublin (Ireland)*Milano Finanziaria Immobiliare S.p.A. - *Milan (Italy)*Società Laziale Investimenti e Partecipazioni S.p.A. -

Monterotondo (Italy)

The Standard Steamship Owners' Protection and Indemnity

Association Limited – Bermuda (United Kingdom)

#### **GIUSEPPE FERRERO**

Born in Turin, Italy. November 14, 1946

Degree in Law from the University of Turin in the academic year of 1972.

Mr. Giuseppe Ferrero achieved the degree, while he continued working by his fathers' side. Progressively, his father entrusted him with specific roles and responsibilities, until, he was given the role of Chairman and Chief Executive Officer of their various businesses.

He is now in charge of Gruppo Ferrero, a group that includes different industrial, trading and services companies mainly active in the field of steel working, but also, in the fields of energy production, real estate and finance.

Other positions currently:

Chairman Gruppo Ferrero.

Chairman of Presider S.p.A., industrial company specialized in transformation, manufacturing and laying of steel for infrastructural works, sector leader with production plants in Turin, Borgaro and Brescia.

Chief Executive Officer of Metallurgy Piemontese S.r.l., a commercial and manufacturing company for steel products, also active in the import of these products from other countries.

President of SI.CO.FER. Siderurgica Commerciale Ferrero S.r.l., commercial company active in the distribution of concrete reinforcing bars of Feralpi Siderurgica di Lonato (BS) in the regions: Piedmont, Valle d'Aosta, Liguria, and in some areas of Lombardy. It also distributes laminates in the same regions, through direct selling and agents.

Chairman of S.I.E.D. S.p.A., industrial company that produces hydroelectric energy, owner of 13 hydroelectric power plants.

Chairman of Hidroenersur SA, Hidrorupanco SA, and Hidropalmar SA; Chilean companies that are developing the construction of hydroelectric power plants in southern Chile.

Director of the Banca del Piemonte in Turin, Interpump S.p.A. in Milan, dell'Amma in Turin and the Industrial Union of Turin.

# **CLAUDIO GRAGNANI**

Born in Milan, Italy. April 6, 1947

Degree in Clinical Psychology from the University of Padua, member of the association of Psychologists and Psychotherapists since its constitution, member of the Fondation Europeenne pou la Psychanalyse, since 1977. He has developed and coordinated research and clinical activities in various offices including Milan, Pavia, Padua, Paris, Barcelona, Marseille, etc.

Since 2002 to today	Founder and Sole Director of Mecc S.r.l., a family run financial
	company active in real estate investments, and of industrial,
	commercial and financial companies.
Since 2003 to today	Founder and Sole Director of Gennaio Srl, a company that carries
	out activities of purchasing, construction, leasing and management

of real estate.

Since 2007 to today

Founder and Vice Chairman of the Board of Directors of Titan

S.r.l., a company active in cruise and ship chartering.

## MARIO DAVIDE MANULI

Today

Born in Milan, Italy on December 8, 1939.

Degree in industrial chemical engineering at the Politecnico in Milan. Has been assigned, at a very young age, a position of considerable responsibility in the company founded by his father. Starting first with the development of the flexible packaging section: Plastic films and self-adhesive tape and then onto electrical power and telephone cables.

In 1980	Takes on the Presidency of Dardanio Manuli S.p.A., that at that time was the holding of Manuli group.
In 1986	At only 46 years old, receives the honor of Cavaliere del Lavoro.
In 1988	Manuli group, sold the cable business to Alcatel Group, and concentrated in flexible packaging, components, and implemented a diversification in the "resort sector" through the acquisition of Terme di Saturnia Group.
In 1996	Left the Presidency of Manuli Packaging, leader in the packaging sector, focusing in the components sector and guiding the listing of Manuli Rubber Industries on the Milan Stock Exchange in 1997.
From 2000 to 2001	Part of the Board of Directors and of the Executive Committee of Banca Regionale Europea S.p.A.
From 2001 to 2004	Part of the Board of Directors of the Ethics Committee of San Paolo IMI SpA.
From 2003 to 2006	Part of the Board of Directors of Cassa di Risparmio di Firenze.

CEO of Manuli Rubber Industries S.p.A., Chairman of Terme di

Saturnia Golf Club S.r.l., Terme di Saturnia S.r.l.

## SANDRO ALBERTO MANULI

Born in Milan, Italy on November 29, 1947.

In 1967 obtained his degree in Accounting at Istituto Gonzaga in Milan.

In 1972 graduated with a degree in Economics and Commerce at Università Cattolica in Milan.

1972	Member of the Board of Directors of Dardanio Manuli S.p.A., the holding company of Gruppo Manuli (rubber products, cables, and packaging), with operational duties in the field of electrical power and telephone cables.
1977	CEO and General Manager of Manuli Hellas Cables – Greece, a subsidiary of Manuli Cavi SpA. During the years 1975 and 1976 resided in Athens.
	On his return to Italy, he was appointed CEO of Manuli Cavi S.p.A
1980 - 1986	Chairman of Manuli Cavi SpA and Manuli Hellas Cables.
1988	Vice Chairman and Chief Executive Officer of Manuli SpA.
1996 - 2003	Executive Vice Chairman of Manuli Packaging SpA, holding of Manuli Group for the packaging sector.
1997 - 2001	Chairman of Manuli Autoadesivi SpA, company which produces packaging tapes.
1997 - 2003	Chairman of Manuli Film SpA, a company producing BOPP film.
2003 - 2006	Member of the Board of Directors of Manuli Film S.p.A.
Positions currently held:	

Since 1989 Member of the Board of Directors of Manuli Rubber Industries

S.p.A. From 1994, Chairman of Manuli Stretch S.p.A., a world

leader in the field of LLDPE films.

Since 2004 Chairman of Realmargi S.r.l., holding company of Sandro Manuli

family, active in the real estate field and investment management.

Sole Director of Masseria Fasano S.r.l., a company operating in the

tourism hotels sector.

Chairman of Margi Equity Investment S.r.l., a holding of

investments company.

Member of the Board of Directors of the art fund Libra Art

Collection.

Dal 2006

Chairman of Terme di Saturnia S.r.l.. Previously he has held various positions on the Board of Directors.

#### MARCO MERATI FOSCARINI

Born in Milan, Italy on August 18, 1949.

Enrolled at Università Commerciale Luigi Bocconi for two academic years, and subsequently at the faculty of Political Sciences at Università Cattolica del Sacro Cuore.

From 1971 to 1973	Employed by Banca of	della Svizzera Italiana in Lugano wo	orking in
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different sectors of the Institute and specifically in the stock exchange office as an advisor to customers. During this period he was invited by the bank itself for an "internship" of nine months with a foreign subsidiary - Swiss Italian Banking Corporation

Nassau.

From October, 1973 Employed at the studio of Mr. Urbano Aletti - Exchange Agent -

at Milan Stock Exchange.

From 1975 Floor official of the Exchange broker M. Anselmo in association

with the Studio Urban Aletti.

From February, 1997 to July, 1990 Employed by Finanziaria Indosuez S.p.A. having reached the

following positions:

Director;

Member of the Executive Committee;

Manager;

Representative of Finanziaria Indosuez in the Stock

Exchange;

Vice-President of Fiduciary Indosuez S.p.A.;

Director of Fidagest Distribuzione S.p.A..

From March, 1988 Director of ANCOB - National Association Boards of Stock

Exchange

Member of the Deputation of Milan Stock Exchange, representing

commission agents of the Stock Exchange.

Was hired by the B.S.I. Finanziaria S.p.A. in Milan with the

following qualifications:

CEO and General Manager of B.S.I. Finanziaria S.p.A.

CEO and General Manager of BSI Sim S.p.A.

CEO and Vice-President of Fidar Sim S.p.A.

Appointed Chairman of the Board of Directors of:

B.S.I. Finanziaria S.p.A.

From December, 1989

From July, 1990

From April, 1999

- BSI SIM S.p.A.

- BSI Fiduciaria SIM S.p.A.

Positions currently held:

Director Banca BSI Italia S.p.A.

Director BSI Wealth & Family Sim S.p.A.

Director of BSI Monaco Sam

Director of EOS Servizi Fiduciari S.p.A.

Director GOTAM SGR S.p.A.

Director of Finnat Gestioni SA.

Member of the Board of directors of Assofiduciaria.

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#### GIANCARLO MOCCHI

Born in Pavia, Italy on January 13, 1940

Degree in Economics and Commerce at Università Bocconi in Milan in 1964.

Registered at the Register of Accounting Auditors.

From 1965-1969

He performed functions of Budgeting, EDP and auditing in CGE – General Electric group.

From 1970 to 1996

Held important positions in the Ciba-Geigy group in different sectors and increasing responsibilities, becoming co-director of the Pharmaceutical division, with direct responsibility for planning, monitoring, information systems, distribution, and materials management.

From 1996 to 1999

Held the position of Director of Finance, Administration, Control, Systems, Sourcing at Novartis group.

From 1999 to present

Holds or has held the position of Director in several companies, including: GD SpA, B. Group SpA, Gelsomina SpA, Limoni SpA, Irbm SpA, Ergon Sutremd Srl. He was also President of the consortium Dafne, from its constitution (1991-1997), as well as a member of the Board of Directors of Assinde. He has held Presidential offices and has been Member of the Statutory Board of Auditors in different companies since 1971 including: Fervet SpA, Aqua Viva SpA, Irga SpA, Geisy SpA, Ilford SpA, Chimosa SpA, Airwick SpA, Gretag SpA, Titmus SpA, Viba Spa, Istituto Vaccinogeno Pozzi SpA, Chiron SpA, Ciba Vision Srl.

#### BRUNO SOLLAZZO

Born in Trieste, Italy. January 17, 1961.

Degree in Economics and Commerce at the Università di Trieste.

Current Job Title:	-	Deputy Director - Finance Service
		Assicurazioni Generali S.p.A Head Office

P.zza Duca degli Abruzzi 2 - 34132 Trieste

Summary of professional profile: - Wide experience as Responsible for the Planning and Control

of Gruppo Generali, reporting to the CEO of the group, to ensure adequate measurement of performance and the effectiveness of the Group's process of value-based planning

and controlling.

- wide experience as Responsible for the group corporate finance projects in the M&A and due diligence areas for main international markets and as team manager of operational

units.

- Co-coordinator for Gruppo Generali of the Alternative Investments asset class and member of the Finance

Committee of Assicurazioni Generali S.p.A.

Thalia S.A., Lugano (CH) – Member of the Executive Committee and Board of Directors;

Generali Thalia Investments Italy SGR S.p.A., Milan (I) -

Member of the Board of Directors;

Generali Private Equity Investments GMBH, Colonia (D) -

Member of the Board of Directors;

Generali Global Private Equity SICAR, Luxembourg (L) -

Member of the Investment Committee;

Generali Private Equity S.A., Lugano (CH) - Vice-president

and Member of the Board of Directors;

Lion River N.V., Amsterdam (NED) - Chief Executive

Officer, and Member of the Statutory Board;

Schemaquattordici S.p.A., Treviso (I) - Member of the Board

of Directors;

Secontip S.p.A., Milan (I) - Vice Chairman and Member of

the Board of Directors;

st 5 years: International Financial Alternative Investment SGR S.p.A. (I)

- Member of the Board of Directors (from April 2007 to

December 2008);

Marco Polo Holding Srl, Venice (I) - Member of the board of

directors.

Other current activities: University of Padova (Italy), Faculty of Economics and

Commerce - Lecturer in Economics for Insurance

Companies.

Positions currently held:

Assignments ceased in the last 5 years:

Other current activities.

# CURRICULUM VITAE OF THE MEMBERS OF THE STATUTORY BOARD OF AUDITORS OF TAMBURI INVESTMENT PARTNERS S.P.A.

#### **GIORGIO ROCCO**

Knight of Gran Croce Rinaldo, born in Milan on November 25, 1931 and resides in Milan.

Grand Officer of the order "Al Merito della Repubblica Italiana" – Appointed by decree of the President of the Republic in June 2, 1982.

Degree in Economics from Università Cattolica in Milan in 1954.

Registered member of the Accounting Auditors – Ministerial Decree on April 12, 1995. Published in the Gazzetta Ufficiale della Repubblica Italiana n. 31 bis – 4° serie SP del 21.4.1995 at n. 50095.

Registered with the European Tax Advisers Register.

Currently, holds positions in several

Italian and foreign companies including:

Chairman of the Statutory Board of Auditors of Generali Investments Italy S.p.A. – Asset Management Company;

Chairman of the Statutory Board of Auditors of SeconTip S.p.A.;

Chairman of the Statutory Board of Auditors of EOS Servizi Fiduciari S.p.A. (Gruppo BSI);

Auditor of Unilever Italia MKT Operations S.r.l.;

Chairman of the Board of Directors of Finindustria Italiana S.p.A. (Financial Holding);

Chairman of the Board of Directors of P.V.M. Fiduciaria S.r.l.;

Chairman of the Board of Directors of Cerga Servizi S.r.l.;

Chairman of the Statutory Board of Auditors of Belfin S.r.l.;

Director of Finipar S.r.l.;

Director of Gefipar S.r.l.;

Director of Confina S.r.l.;

Director of Rosi Holding GmbH in Vienna;

Chairman of the Board of Fondazione Aretè (Ospedale S. Raffaele).

#### **ENRICO CERVELLERA**

Born in Milan, Italy in 1941.

Degree in Economics and Commerce at the University L. Bocconi in 1963; Degree in Law at the Università Cattolica in 1968.

Member of the list of Accounting Auditors since 1965, and entered in the Register of Chartered Accountants (D.M. April 12, 1995).

1965 - 1983 Was part of the fiscal office affiliated with Arthur Andersen, of

which he became a partner in 1976.

Since 1983 Operates with his own professional office in Milan. Via F.lli

Gabba 6.

Positions currently held: Member of the Board of Directors of Ferrero S.p.A..

Chairman of the Statutory Board of Auditors of Interpump Group

S.p.A.

Chairman of the Statutory Board of Auditors of Seat Pagine Gialle

S.p.A..

Chairman of the Statutory Board of Auditors of biG S.r.l.

Chairman of the Statutory Board of Auditors of S.p.A. of Egidio

Galbani.

Chairman of the Statutory Board of Auditors of Gruppo Lactalis

Italia S.p.A.

Auditor of Luxottica Group S.p.A.

#### **EMANUELE COTTINO**

Born in Turin on April 2, 1951.

Degree in Economics and Commerce (are of specialization in corporate finance), achieved at University of Turin in 1975. Diploma in Classical studies.

Member of the Accounting Auditors (DM March 26, 1996)

From 1979 to present:

Ersel Sim SpA – Gruppo Ersel in Turin.

The main areas of activity and relative positions in these years are:

- Responsible for the activities of study and analysis of listed companies;
- Responsible for the activities of primary market and new placements in the stock market. In 1992, these activities were conferred in Giubergia – UBS – Warburg Sim, a joint venture between Ersel and UBS – Warburg, of which has been a director until 2006.
- Responsible for Fidersel S.p.A., trust company of the group;
- Currently head of Corporate Finance and Advisory office of Ersel SIM (activities of corporate finance, assistance in acquisitions and disposals of companies, raising capital for non listed companies and private equity activities).
- From 1996 to June 2010 general manager of the holding company Ersel Finanziaria S.p.A., with the responsibilities of supervisor, strategic coordination and corporate finance activities of Gruppo Ersel.

Currently director of some of the companies of the group:

- Ersel Asset Management SGR S.p.A.
- Fidersel S.p.A.

Also Director of investee companies:

- Industria e Finanza SGR S.p.A.
- Innogest SGR S.p.A.

#### Auditor of:

- SIED S.p.A.
- Millbo S.p.A.

- Anest Iwata Italia S.r.l.
- Anest Iwata Europe S.r.l.
- Air Gunsa S.r.l.

Member of the Investment Committee of the private equity fund Ersel Investment Club and the venture fund Innogest Capital.

Among other positions, was the common representative of shareholders of saving shares of Pininfarina S.p.A. from 1992 to 2004, and of SAIAG S.p.A. from 1996 to 2003.

1975 – 1979 Auditor at Turin headquarters of Deloitte, and then at KPMG.

ation: Partner of "Club Dirigenti Amministrativi e Finanziari dell'Unione Industriale di Torino of 1982; Director from 1990 to 1996;

Partner of AIAF (Italian Association of Financial Analysts) since 1984:

Accounting Auditor since 1996.

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Other information:

#### MAURIZIO BARBIERI

Born in Ponte dell'Olio (PC), Italy, on May 17, 1947.

Degree in Economics and Commerce at Università Commerciale Luigi Bocconi in Milan, achieved in 1986/1987.

Registered as a member of the Chartered Accountants of Milan, with seniority 15/9/1993.

Listed in the Register of Accounting Auditors referred to in D.M of December, 1995. Published in the Gazzetta Ufficiale IV Special Series n. 31 bis of 4/21/1995.

Since 1970 Performed professional activities and was involved in Studio "BFC

& Associati" formerly "Studio Reboa e Associati" mainly dealing with fiscal nature issues, with a particular focus on direct and

indirect taxation and contentious.

Positions currently held: Standing Auditor of Dorado S.p.A. – Centro Internazionale Guida

Sicura S.p.A., Power Solutions S.r.l., Macchine e Accessori per l'Industria Grafica – Macchingraf S.r.l., Corporate Express S.r.l.,

Givaudan Italia S.p.A., GRC Parfum S.p.A.

#### **PAOLA COSSA**

Born in Milan, Italy on September 15, 1959.

Degree in Business Economics at Università Bocconi in 1983.

Member of the Order of Chartered Accountants of Milan in 1985.

Registered in the Register of Accounting Auditors, with the ministerial decree of April 12, 1995 published on Gazzetta Ufficiale, 4th special series, n. 31 bis in April 21, 1995 and entered in the register of Accounting Auditors.

Partner of Studio BFC & Associati (formerly Studio Reboa & Associati) since 1990.

Professional activities are predominantly focused on topics of financial statements, corporate and tax.

Has dealt with financial statement analysis and company valuations as well as corporate finance activities (mergers, transfers, demergers, disposal of companies and company stakes and liquidations).

Provides assistance to customers through the various phases of litigation in the field of direct taxation.

Positions currently held: Standing Auditor for the following companies: Osram S.p.A.,

Società Riunite Osram Edison Clerici S.p.A., Alcan International

Network Italy S.p.A., GRC Parfum S.p.A.

# ANNEX 1: SECTION ON "MAIN CHARACTERISTICS OF THE RISK MANAGEMENT AND INTERNAL CONTROL SYSTEMS IN RELATION TO THE CORPORATE INFORMATION PROCESS" IN COMPLIANCE WITH ART. 123-(2), SUBSECTION 2 LETTER B, TUF

# 1) Premise

The risk management system should not be considered separately from the internal control system in relation to the financial reporting process - both of them are elements of the same system.

The internal control system on the company reporting has been defined consistently with the provisions of Legislative Decree 58/98 (Testo Unico Della Finanza - TUF), Art. 154-bis and 154-ter, applied to TIP S.p.A. as public companies listed on the Italian Stock Exchange.

The internal control system aims to ensure the trustworthiness, accuracy, reliability and the timeliness of the financial reporting and the capacity of the process of drafting the financial statements and interim half-year report to produce the reporting in accordance to the international accounting standards (IAS / IFRS).

# 2) Description of the main characteristics of the risk management system and internal control system in relation to the financial reporting process

The control structure provides supervisory means that enable TIP to guide, define and monitor the efficiency of the internal control system. Among others, the Code of Ethics and appropriate governance structures take part to this typology of control.

- The structure of the controls in terms of *process* of financial reporting includes:
   specific controls: activities, manual or computerized, to prevent, detect and correct errors or irregularities occurring during the course of operative activities. The specific controls were separated into checks meant as decisive controls adopted for the prevention of false entries in the financial statements on which monitoring activities should focus on (typically in the case of TIP: control of revenues for services and charges according to the competences in terms of individual commissions received, evaluation of bonds and quotes) and secondary controls;
  - first-level controls: include respectively the controls embedded in operative processes, and controls that govern the process of risk management and control guaranteeing consistency with corporate objectives (for example, the checks carried out by the Manager in charge);
  - independent monitoring, entrusted to the function of External Internal Audit.

With regard to the roles and functions involved, please note that these monitoring

activities are subject to periodic reporting to the Managing Director for the assessment of the adequacy of the control system over financial reporting.

It is recalled that the Managing Director and the General Manager shall issue, starting from the financial statements of 2007, a certificate of accuracy /completeness of reporting and of the establishment / maintenance of controls and procedures with reference to the financial statements, and the interim half-year report; with reference also to the quarterly report and any other disclosure of financial information, the Manager in charge is required to declare the compliance with the documents, books and accounting records.

The Managing Director shall communicate the annual assessment of the internal control system to the Board of Directors and the Statutory Board of Auditors to allow the exercise of the auditing activities required by Italian law.

The Managing Director and the Manager in charge, who have set up administrative and accounting procedures for the preparation of financial statements and consolidated financial statements, certify that:

- a) such procedures are adequate and have been applied during the period;
- b) the separate and consolidated financial statements have been prepared in accordance with International Financial Reporting Standards;
- c) the separate and consolidated financial statements are consistent with the accounting books and records;
- d) the separate and consolidated financial statements give a true and fair view of assets and liabilities, of the issuer;
- e) the annual management report accompanying the financial statements includes a reliable analysis and results of the operations;